

OKLAHOMA CITY

AT A GLANCE

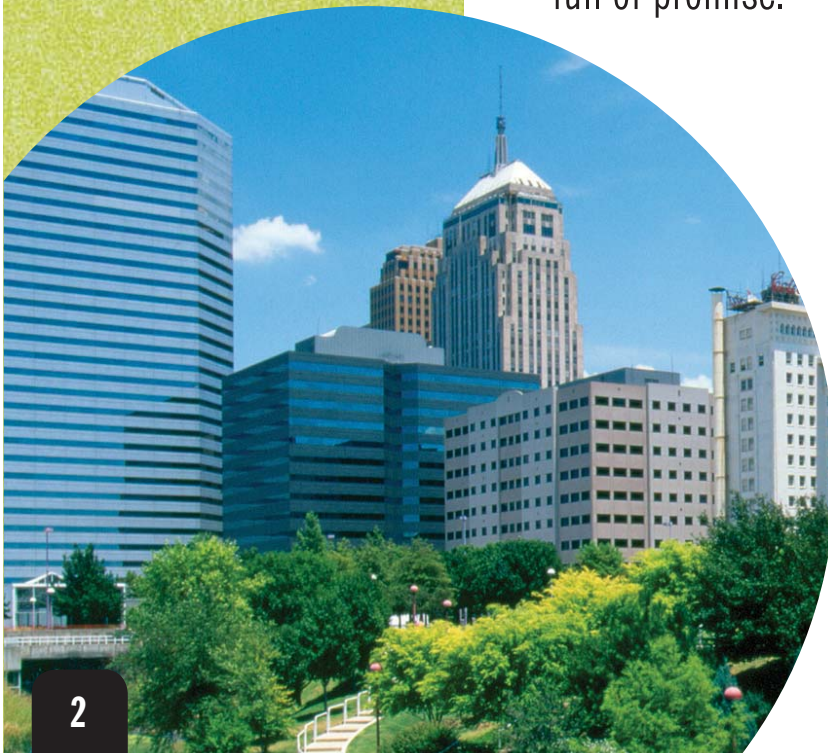


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Oklahoma City welcomes

the opportunity to serve as the location for your business success. During the past decade, the metro area has seen unprecedented growth, while providing superb business and living costs, a skilled workforce and an exceptional business climate — all which will nurture your company's growth. Take a closer look and see why more companies and people are building a future in this young city full of promise.



LOCATION

The Oklahoma City Metropolitan Statistical Area (MSA) includes seven counties: Oklahoma, Canadian, Cleveland, Grady, Lincoln, Logan, and McClain. It is the 31st largest city and 44th largest metropolitan area in the United States.

OKLAHOMA CITY AREA:
622.5 square miles - the third largest land area for a city in the nation.

OKLAHOMA CITY ELEVATION:
1,285 feet above sea level

Source: U.S. Census Bureau



TRANSPORTATION

Oklahoma City is as easy to reach as it is to navigate, with commute times averaging 20 minutes or less and minimal congestion. It's no wonder msn.com ranked it the sixth most drivable city in the United States.

MAJOR HIGHWAYS SERVING AREA:

Interstate 35..... North and South	U.S. 62..... East and Southeast
Interstate 40..... East and West	U.S. 77 (Broadway Extension)..... North and South
Interstate 44..... Northeast and Southwest	U.S. 270..... Southeast and Northwest
Interstate 235..... Connects I-35 & I-40 & U.S.77	U.S. 277..... Southwest
Interstate 240..... Interconnects I-40, I-44 & I-35	



TRANSPORTATION CONT.

HIGHWAYS

Located at the crossroads of I-35, I-40 and I-44, Oklahoma City has more than 2,400 miles of four-lane roads. And, the state of Oklahoma has more than 12,000 miles of state highways, excellent turnpikes, and an interstate system providing a vital link to all major U.S. markets. There are about 15,000 common and/or contract motor freight carriers operating in the state, providing fast and efficient truck transportation to all points on the continent.

AIR

Will Rogers World Airport sits on more than 8,000 acres of land and serves seven airlines flying nonstop to 21 destinations in 19 cities. In addition, the airport serves a growing number of charter services. Will Rogers World Airport is one of the 10 largest airports in the country in land area, and the largest small hub airport in the nation. The airport operates three runways: two 8,800-ft parallel runways and one 7,800-ft crosswind runway and can accommodate any size aircraft. Currently, the facility is home to 67 companies, including the Mike Monroney Aeronautical Center, The Federal Bureau of Prisons Transfer Center, Southwest Airlines Reservation Center and the Metro Tech Aviation Career Center. Learn more about Will Rogers World Airport at www.flyokc.com.

The City also operates Wiley Post Airport in Bethany, Oklahoma, a general aviation airport that boasts nearly 80,000 flight operations every year, as well as Clarence E. Page Airport, a grassroots general aviation airport south of Yukon, Oklahoma.

TRAIN

Amtrak service is provided via The Heartland Flyer, which makes daily runs to Fort Worth, Texas. The train departs from the historic Santa Fe Depot at the front door of Bricktown – Oklahoma City’s entertainment district. Two major lines provide most of the rail transportation in the Oklahoma City MSA: Union Pacific and BNSF Railway. These lines have more than 4,000 miles of track and connect Oklahoma communities with other U.S. cities, markets and ports.



DISTANCE AND DELIVERY TIME FROM OKLAHOMA CITY TO MAJOR U.S. CITIES

Major Cities	Distance (Miles)		Delivery Time (days)	
	Highway	Rail	Motor Carrier	Rail
Atlanta	868	1,006	3	4
Chicago	896	846	3	3
Dallas	200	388	1	7-8 hours
Denver	630	792	3	2
Detroit	1,086	1,230	3	4
Houston	437	638	2	1.5
Kansas City	339	379	2	1
Los Angeles	1,367	1,489	3	6
Memphis	474	583	3	2
New Orleans	718	1,000	5	3
New York	1,548	1,592	5	7
St. Louis	462	539	2	1
Seattle	2,021	2,360	5	5

Same Day: Dallas, Houston, Chicago, Denver, Memphis
 Overnight: Los Angeles, New York, Atlanta, Detroit

CLIMATE

The average annual temperature is 60° F with an average rainfall of 33.36 inches and average snowfall of 9.7 inches per year. The average number of flying days is 350 per year - the same number of days you'll see the sun shining in Oklahoma City.

January.....37°	July.....82°
February.....42°	August.....81°
March.....51°	September.....73°
April.....60°	October.....62°
May.....68°	November.....49°
June.....77°	December.....40°

Source: Oklahoma Climatological Survey



Oklahoma City is the most populous city in the state of Oklahoma. From 1990 to 2000, Oklahoma City's population grew by more than 13%. Since 2000, Oklahoma City has experienced a 1.3% average annual growth rate. In 2009, the Oklahoma City MSA population was estimated to be 1,227,278, while Oklahoma City's population was 566,927.

POPULATION BY RACE AND ETHNIC GROUP

	% White		% Black		% Native American		% Asian		% Hispanic Origin*	
	2000	2007	2000	2007	2000	2007	2000	2007	2000	2007
OKC MSA	75.7	79.9	10.6	11.7	4.2	7.1	2.5	3.6	6.7	9.2
Oklahoma City	68.4	71.6	15.4	15	3.5	3.3	3.5	4.3	10.1	14.7
Oklahoma County	70.4	74.1	15	16.6	3.4	6.6	2.8	4	8.7	12.3
Oklahoma	76.2	80.5	7.6	8.7	7.9	11.7	1.4	2.1	5.2	7.2

*Persons of Hispanic Origin may be of any race. SOURCE: Bureau of Census - American Community Profile 2007

HOUSING: MOVING TO OKLAHOMA CITY

This vibrant, active city is even more liveable because of its affordability. Unlike many metropolitan areas today, you can afford to live comfortably in a quality home, while still enjoying the area's arts, entertainment and recreational opportunities. Explore the neighborhoods layered with personality, colorful art enclaves and plenty of clean, green spaces.

The ACCRA Cost of Living Index shows that Oklahoma City is 17.8 percent below the national average in terms of housing costs.

NEW HOME AVERAGE SALES PRICE

- \$248,344 for 2,400 sq. ft. new-build home

AVERAGE RENTAL RATE

- \$710 per month for 2-bed, 2-bath, 950 sq. ft., unfurnished apartment

Source: ACCRA Cost of Living Survey, 2009 Annual Data





MAJOR INDUSTRIES:

The economy of the Greater Oklahoma City region is diverse. While federal, state and local government are the largest employers, and the oil and natural gas sector generates the largest revenues, the area's major private sector economic contributors include:

- **Aviation & Aerospace:** With the largest concentration of aviation and aerospace firms in the state, the Greater Oklahoma City region's 265 firms employ 38,000 workers - and growing. Nearly 60 percent of the workforce at Tinker Air Force Base - the largest single site employer in the state - consists of civilian contractors and service providers.

- **Bioscience:** With statewide efforts focusing on growing this industry, Oklahoma City's bioscience presence is generating national and international attention. Companies within this industry are dedicated to providing bioscience goods and services, as well as education and research testing. The industry employs 44,000 workers.

- **Health Care:** As one of the nation's major centers of health delivery, Oklahoma City employs more than 65,000 health care sector workers. The city's twenty general medical and surgical hospitals, four specialized hospitals and two federal medical installations combine to offer more than 5,000 beds.

- **Manufacturing:** This broad category includes metals and machinery; building materials; food products; and medical devices and equipment. With more than 35,000 employed, the manufacturing sector represents approximately seven percent of the Oklahoma City MSA's total nonagricultural labor force.

- **Professional, Business & Financial Services:** Similar to the health care sector, the Oklahoma City region provides the business and financial services to a market that extends beyond the state boundaries.

- **Wholesale and Retail Trade:** High retail trade activities are a direct result of Oklahoma City's centralized location and accessibility. The unique nature of Oklahoma's urban structure, with only two major urban centers (Oklahoma City and Tulsa), positions Oklahoma City as a major retail center. Presently, there are 21 trade areas with 214 centers throughout the Oklahoma City MSA, with total taxable sales of \$12.7 billion annually.

Cost of Living Index

Oklahoma City	89.9
Atlanta	94.2
Boston	130.9
Chicago	113.2
Denver	102.9
Detroit	101.2
Manhattan	217.2
Memphis	87.9
Tucson	99.1
Pittsburgh	91.9
San Francisco	162.9
Seattle	123.3
Washington D.C.	138.6
Nation	100.0

SOURCE: ACCRA Cost of Living Index, CZER, 2009 Annual Data

LEADING EMPLOYERS:

The following table shows the major employers in the Oklahoma City metropolitan area.

COMPANY	PRODUCT/SERVICE	EMPLOYEES
State of Oklahoma	Government	42,000
Tinker Air Force Base	Military	27,000
OU - Norman Campus	Higher Education	11,650
INTEGRIS Health*	Health Care	9,200
FAA Mike Monroney Aeronautical Center	Aerospace	7,000
OU Health Sciences Center	Higher Education	4,200
OGE Energy Corp.*	Utility	3,450
Mercy Health Center*	Health Care	3,450
AT&T	Telecommunications	3,000
Chesapeake Energy Corp*	Oil & Gas	3,000
SSM Health Care of Oklahoma, Inc.*	Health Care	2,750
Devon Energy Corp*	Oil & Gas	2,600
OU Medical Center	Health Care	2,600
Hobby Lobby Stores Inc*	Wholesale & Retail	2,500
LSB Industries, Inc*	Manufacturing	1,875
Hertz Corporation	Rental Services	1,650
Farmers Insurance Group	Customer Service	1,600
UPS	Transportation	1,550
Great Plains Coca-Cola Bottling Company	Beverage Distribution	1,500
Dell	Sales & Business Service	1,500
Cox Communications*	Telecommunications	1,400
Convergys Corp	Services	1,350
Deaconess Hospital*	Health Care	1,300
Johnson Controls	Manufacturing	1,200
Midfirst Bank*	Finance	1,150
Rose State College	Higher Education	1,100
American Fidelity*	Finance/Insurance	1,000
University of Central Oklahoma	Higher Education	1,000

*Indicates private headquarters in metro area; employee counts subject to change

EDUCATION

WORKING TOGETHER

Civic, business and education leaders developed a blueprint that has changed the area’s largest school district, Oklahoma City Public Schools, forever. In 2001, Oklahoma City voters approved MAPS for Kids, a comprehensive education reform plan that raised \$700 million for Oklahoma City Public Schools and surrounding school districts.

In addition to building seven schools and renovating 65 others, the comprehensive plan calls for strategic academic reforms; improved student achievement; restored classroom discipline; and increased accountability with students, parents and the community.

This innovative vision for our school system was reaffirmed in October 2007, when voters overwhelmingly approved a \$248.3 million bond by 78 percent! This support helped to earn Oklahoma City a spot as one of the “100 Best Communities for Young People” by the America Promise Alliance in 2005, 2007 and again in 2008.



HIGHER EDUCATION

In the Greater Oklahoma City area, there are 18 public and private colleges and universities, including two comprehensive universities, Oklahoma State University and the University of Oklahoma. These institutions of higher learning provide thousands of undergraduate and graduate degree opportunities. Oklahoma also has a nationally acclaimed Career and Technology system, offering programs and services in 29 technology center districts operating on: 56 campuses, 398 comprehensive school districts, 25 skill centers and three juvenile facilities. Not only do these centers provide training to high school and post-secondary students, they also provide invaluable training services to a variety of businesses in a number of different skill areas.

AREA COLLEGES & UNIVERSITIES

Colleges		Fall 2009 Enrollment
University of Oklahoma	State, four-year	26,103
OU Health Sciences Center	State	3,964
OU College of Law	State	553
Oklahoma State University	State, four-year	22,516
OSU-Oklahoma City	two-year	7,399
University of Central Oklahoma	State, four-year	16,092
Rose State College	State, two-year	9,378
Oklahoma City Community College	State, two-year	14,365
Langston University	State, four-year	3,063
University of Science and Arts of Oklahoma	State, four-year	1,096
Redlands Community College	State, two-year	2,474
Oklahoma City University	Private, four-year	3,810
Southern Nazarene University	Private, four-year	2,169
Oklahoma Baptist University	Private, four-year	1,764
Oklahoma Christian University	Private, four-year	2,171
St. Gregory's University	Private, four-year	702
University of Phoenix	Private, two/four-year	1,049
Mid-America Christian University	Private, four-year	1,181
Southwestern Christian University	Private, four-year	322
Hillsdale Free Will Baptist College	Private, four-year	239
DeVry University	Private, four-year	210
Total Enrollment		120,620

SOURCE: Comparative Headcount Enrollments, Oklahoma State Regents for Higher Education

EDUCATIONAL ATTAINMENT (POPULATION 25 YEARS AND OVER)

Less than High School Graduate	16.7%
High School/Technical School	26.9%
Some College	24.6%
College Graduate or Higher	31.8%

SOURCE: Census Bureau, 2007 American Community Survey

Oklahoma City's cost of living consistently ranks well below the national average — and well below neighboring cities Denver, Albuquerque, Kansas City and San Antonio. As a result, wages in Oklahoma City are lower than in cities with higher costs of living. But, Oklahoma City also offers some of the most affordable housing, transportation, utilities, groceries and gas in the U.S., and residents still have more disposable income than in other cities. See the cost of living calculator in the “Moving to Oklahoma City” section of www.okcchamber.com.

INCOME	
Median Household Income	\$48,585
Under \$15,000	12.4%
\$15,000-\$25,000	10.7%
\$25,000-\$50,000	28.3%
\$50,000-\$100,000	35.1%
\$100,000-\$150,000	8.6%
More than \$150,000	4.9%

SOURCE: ESRI Business Analyst, 2009

LABOR ANALYSIS

UNEMPLOYMENT RATE

The unemployment rate for the Oklahoma City metropolitan area was 5.9% for 2009. Increases in the area's population and labor force have kept pace with economic growth, keeping the region's unemployment rate low in comparison to the nation.

TOTAL EMPLOYMENT BY INDUSTRY

Information	3.0%
Other Services	2.5%
Natural Resources and Mining	3.0%
Construction	4.9%
Financial Activities	6.0%
Manufacturing	6.2%
Leisure and Hospitality	10.2%
Education and Health Services	13.0%
Professional and Business Services	13.4%
Trade, Transportation and Utilities	18.0%
Government	20.0%

SOURCE: U.S. Department of Labor, Bureau of Labor Statistics, Quarterly Census of Employment & Wages

LABOR ANALYSIS 2009

Labor Force	572,818
Employed	539,035
Unemployed	33,783
Underemployed*	80,000
Unemployment Rate	5.9%

*Underemployed workers have training or education surpassing the needs of their current position.

SOURCE: U.S. Dept. of Labor, Bureau of Labor Statistics

AVERAGE ENTRY LEVEL WAGE SCALES OF SELECTED BENCHMARKS

Position	Hourly	Position	Hourly
Machine Assembler	\$10.92	Forklift Driver	\$10.00
Material Handler	\$8.01	Machinist	\$10.83
Customer Service Representative	\$9.38	Accountant	\$15.68
Computer Operator	\$10.41	Computer Programmer	\$17.76
Administrative Assistant	\$12.18	Registered Nurse	\$19.88

SOURCE: Oklahoma Employment Security Commission, Oklahoma Wage Network

OKLAHOMA QUALITY JOBS PROGRAM – 10 YEAR CASH INCENTIVE

Companies can directly receive up to 5% of total payroll in the form of quarterly cash payments for up to ten years. Companies qualify if they are central administrative offices, manufacturers, research and development agencies (including wind power manufacturers), distribution centers (with 40 percent out-of-state delivery) or certain service companies (with out-of-state sales exceeding 75 percent of total sales), and must achieve a payroll (within three years) of \$2.5 million or more.

OKLAHOMA QUALITY JOBS – HIGH IMPACT PROGRAM

Lowers annualized payroll threshold to \$1 million for businesses that produce new direct jobs to the State that are equal to or greater than 1% of the total labor force of the county in which they locate. Payout is 2.5% of taxable wages for 6 years.

OKLAHOMA QUALITY JOBS – SMALL EMPLOYER PROGRAM

Allows qualifying small businesses (90 employees or less) to receive up to 5% cash-back incentive for up to 7 years to locate or expand in Oklahoma. Companies, other than R&D firms, locating in Oklahoma County must be in an Opportunity Zone to qualify for this program.

21ST CENTURY QUALITY JOBS INCENTIVE PROGRAM – 10 YEAR CASH INCENTIVE

Created to attract growth industries by rewarding businesses with a highly skilled workforce. Provides cash back up to 10% on new payroll for up to 10 years, or twice the Net Benefit of the Quality Jobs program. The new jobs must pay an average wage of the lesser of \$94,418 or 300% of the county's average wage. This incentive targets knowledge-based service industries, such as professional, scientific and technical services, specialty hospitals, music, film, and performing arts. Out-of-state sales must be 50%.

INVESTMENT/NEW JOBS TAX CREDITS

Provides growing manufacturers a significant tax credit based on either an investment in depreciable property OR on the addition of full-time equivalent employees engaged in manufacturing, processing, or aircraft maintenance. A five-year tax credit on the greater of 1% per year of investment in qualified property or a credit of \$500 per year per new job, doubled in an Enterprise Zone.

QUALITY JOBS & INVESTMENT TAX CREDIT

Prior to January of 2010, qualifying companies had to choose either the Quality Jobs Program OR the Investment/New Jobs Tax Credit benefits. As of January 1, 2010, companies have the option of receiving both of these incentives.



INCENTIVES: STATE & CITY

OKLAHOMA CITY STRATEGIC INVESTMENT PROGRAM (SIP)

The SIP provides companies with a one-time cash payment based on newly created jobs within Oklahoma City. Qualifying companies such as manufacturing firms, headquarters and shared service or customer care operations must hire a minimum of 50 full-time employees and produce an annual payroll of \$1.75 million. Firms must also meet or exceed specific average wage thresholds. The City's grant will be performance based, tied to the company's actual job creation and capital investment.

PrimeWIN PRIME CONTRACTOR INCENTIVE PROGRAM

The only incentive of its kind in the nation, PrimeWIN provides a cash benefit and a certified subcontractor base for federal prime contractors. Performance-based program that requires subcontracting with an Oklahoma workforce; however, the prime contractor need not be located in Oklahoma. Program provides a cash rebate of up to 2% of the Oklahoma workforce loaded labor cost.

FIVE-YEAR AD VALOREM TAX EXEMPTION

This exemption is for new, expanded or acquired manufacturing, research/development or specific computer/data processing service facilities. Real estate, machinery and equipment used directly in the manufacturing process are eligible. The exemption requires a minimum capital investment of \$250,000; \$250,000 in annual payroll in small counties and \$1 million payroll in large counties. If a \$7 million investment is made in new facilities for all facilities other than warehousing/storage and distribution; a net increase of 15 or more employees; and companies must offer a basic health benefits plan to full-time employees.



SALES TAX EXEMPTIONS FOR MANUFACTURERS

Machinery, equipment and tangible personal property used in design, development and manufacturing are exempt from sales tax. Inputs and consumables used in the manufacturing process are also exempt from sales tax. Oklahoma also provides for a sales tax exemption on the energy consumed in the manufacturing process.

CUSTOMIZED EMPLOYEE TRAINING

Consistently ranked as one of the top programs in the nation, Oklahoma's Training for Industry Program (TIP) provides customized training and resources to qualifying new and expanding Oklahoma companies at little or no cost to the company. Delivered through the state's Career Technology Centers, TIP ensures that companies have a productive workforce from the start.

OTHER ASSISTANCE PROGRAMS

Additional assistance programs include: Sales Tax exemptions, Foreign Trade Zones, Financing Programs, Export Assistance, Government Contracting Assistance, New Market Tax Credits, Former Indian Lands Tax Credit, Aerospace Industry Engineer Workforce Tax Credit, OK Community ED Pooled Financing for infrastructure-related construction, CDBG/EDIF, Limited Industrial Road Assistance, and Oklahoma City's new Emerging Technology Fund (ETF). Contact Chamber staff for more on any of these programs.

RECRUITMENT RESOURCES

To facilitate the recruitment process, the Oklahoma Employment Securities Commission (OESC) will pre-screen eligible applicants to meet the specifications outlined within job descriptions, test applicants for aptitudes in specific skills and provide any personnel functions necessary to ensure recruitment success.

For more information visit www.greateroklahomacity.com and click on "Expansion & Relocation" and then "Incentives."



SITE LOCATION ASSISTANCE



Oklahoma City's construction climate, one of the most competitive in the United States, makes building a facility an affordable and viable option. Costs of commercial and industrial construction costs are significantly lower here than in most areas throughout the Southwest, including Dallas, Houston, Phoenix and Denver, according to the Means Square Foot Costs survey.

INDUSTRIAL SITES

The Greater Oklahoma City Chamber maintains a comprehensive online database, www.okcedis.com, of industrial buildings and sites for the Greater Oklahoma City region. Customized site or building searches, site and building tours or build-to-suit proposals are available.

Office Rental Rates

Class A Office Quote	\$17.68 - \$20.74
Class B Office Quote	\$14.68 - \$15.60
Class C Office Quote	\$12.98 - \$13.00
Central Business District Ave. Quote	\$15.20
Suburban Markets Ave. Quote	\$14.78

SOURCE: Oklahoma City Office Market Summary, Price Edwards & Company, Mid Year 2009

Industrial Rental Rates

Bulk Warehouse	\$3 - \$8
Flex Space	\$3 - \$10
Service Warehouse	\$2.25 - \$6

SOURCE: Oklahoma City Industrial Market Summary, Price Edwards & Company, 2009

TAX RATES

In 2009, the state's personal income tax was reduced to 5.25%. Oklahoma's strong economy means the state's taxation and regulatory policy are competitive.

Tax Rate FY 2008 - 09

Corporate Income Tax	6%
Sales Tax (State & local)	8.375%
State Personal Income Tax	5.25%
Ad Valorem (Property Tax)	
Real Property	Less than 1% of assessed value
Personal (Machinery & Equipment)	1.5% of market value
Unemployment Compensation Tax - 1.8% on first \$13,200 of payroll and 0.2% to 5.8% after two years experience	

ENERGY COSTS

OG&E is a fully regulated utility. Edison Electric Institute reported in July 2008, an average of 1,000kW / 400,000kWh (monthly) / \$29,656 / \$0.0741 per kWh. Industrial rates are 13.0% below the national average. Dual feed is available at the customers expense. Visit www.oge.com.

ONG's tariffs range from small commercial / industrial using 1,000 Dth to facilities using in excess of 450,000 Dth per year. Rates are determined by factors such as annual revenue and capital investment expenses incurred. Visit www.oneok.com.

UTILITIES:

ENERGY

ElectricityOGE Electric Services

Natural GasOklahoma Natural Gas Company

WATER - CITY OF OKLAHOMA CITY

Capacity 250,000,000 gpd

STORAGE CAPACITY

Plant..... 35,500,000 gpd

Distribution..... 20,350,000 gpd

WASTEWATER/SEWER - CITY OF OKLAHOMA CITY

Treatment Capacity 101,000,000 gpd

Present Load 70,000,000 gpd

COMMUNICATIONS

Telephone Service AT&T and Cox Communications
 Long Distance Carriers.....22



Greater Oklahoma City Chamber

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