

Greater

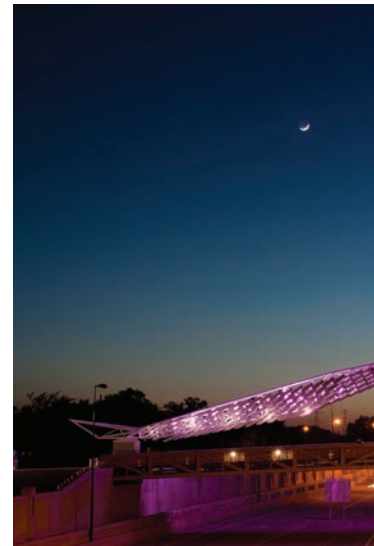
OKLAHOMA CITY

at a glance



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“Ranked No. 1 for Best Large Cities to Start a Business.”

-WalletHub

GREATER OKLAHOMA CITY:

One of the fastest-growing cities in America and among the top ten places for fastest median wage growth, job creation and to start a business. A top two small business ranking. One of the most popular places for millennials and one of the top 10 cities for young adults.

is integral to our success. Our low costs, diverse economy and business-friendly environment have kept the economic doldrums at bay, and provided value, stability and profitability to our companies – and now we’re poised to do even more.

The list of reasons you should grow your business in Oklahoma City is growing – almost as quickly as the list of reasons why people love living here. In Greater Oklahoma City, we understand that partnership among business, government and civic leaders

Let us introduce you to the thriving 10-county region that is Greater Oklahoma City: a region that has rediscovered its strengths – and redefined itself for the future.



LOCATION

The Oklahoma City Metropolitan Statistical Area (MSA) includes seven counties: Oklahoma, Canadian, Cleveland, Grady, Lincoln, Logan, and McClain. Oklahoma City is the 27th-largest city and 41st-largest metropolitan area in the United States. The Greater Oklahoma City Partnership region extends to include three additional counties — Kingfisher, Payne and Pottawatomie — to provide a broad economic development area.



CITY OF OKLAHOMA

CITY AREA:

621 square miles
- the third largest geographic area for a city in the nation.

OKLAHOMA CITY

MSA:

5,581 square miles

THE GREATER

OKLAHOMA CITY

REGION:

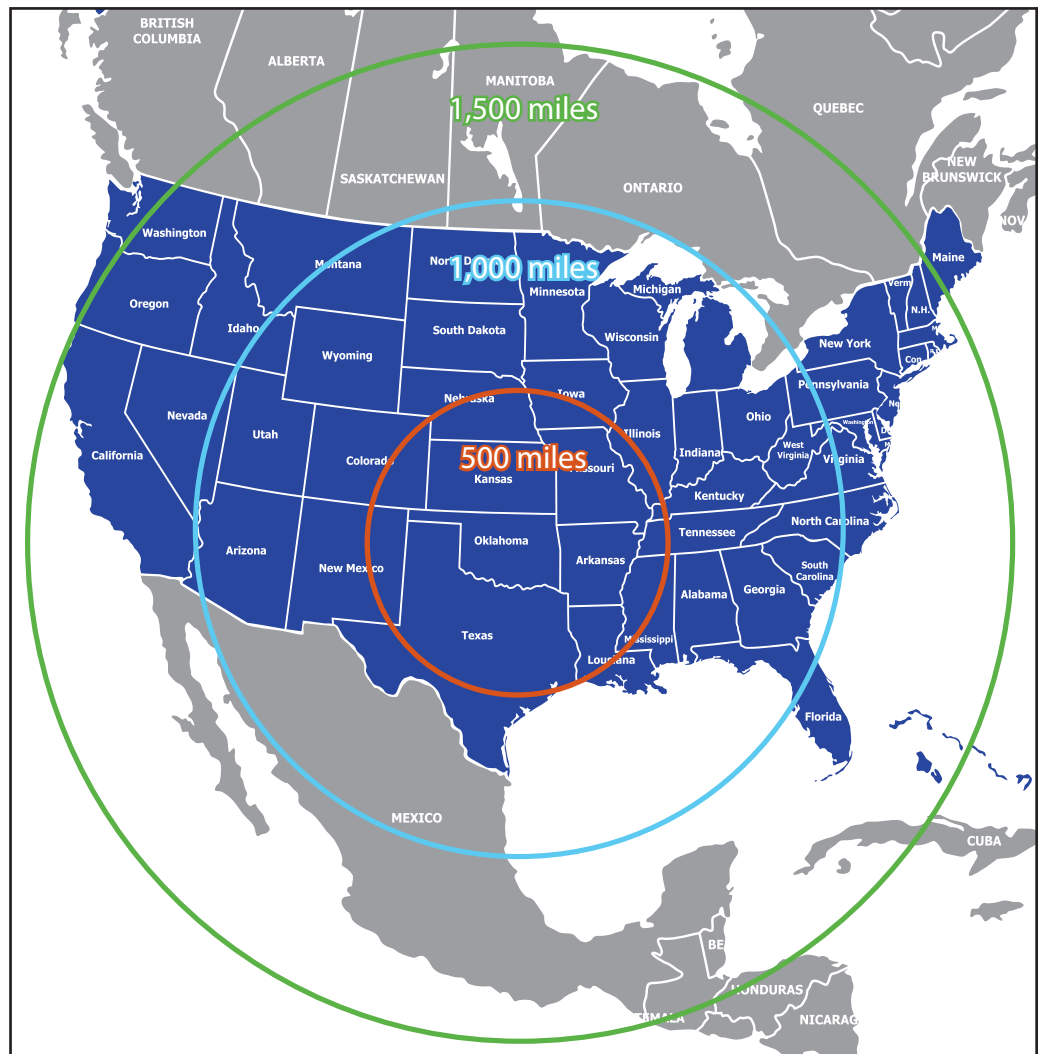
7,978 square miles

OKLAHOMA CITY

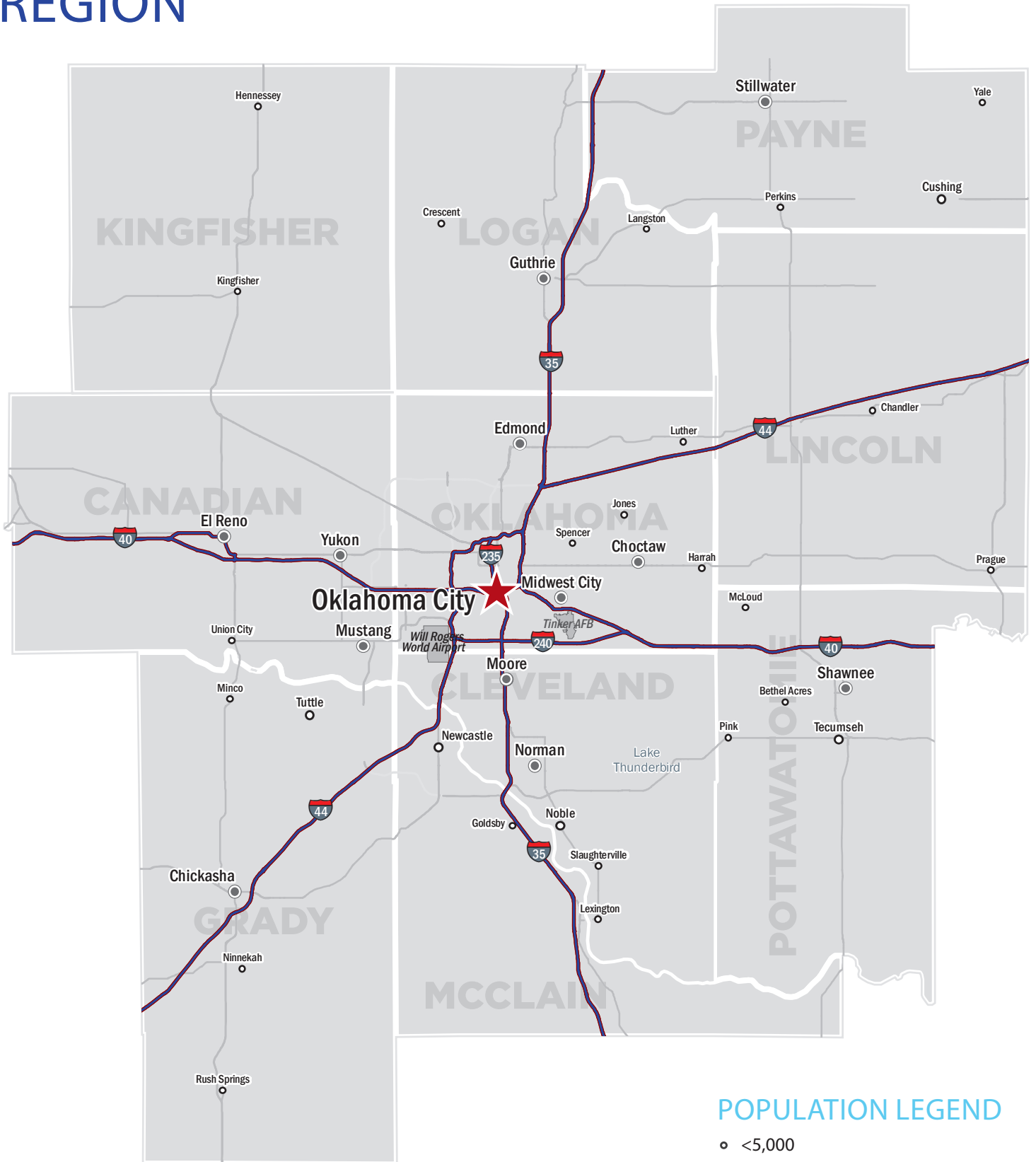
ELEVATION:

1,285 feet above
sea level

Source: U.S. Census Bureau,
City of OKC



THE GREATER OKLAHOMA CITY REGION



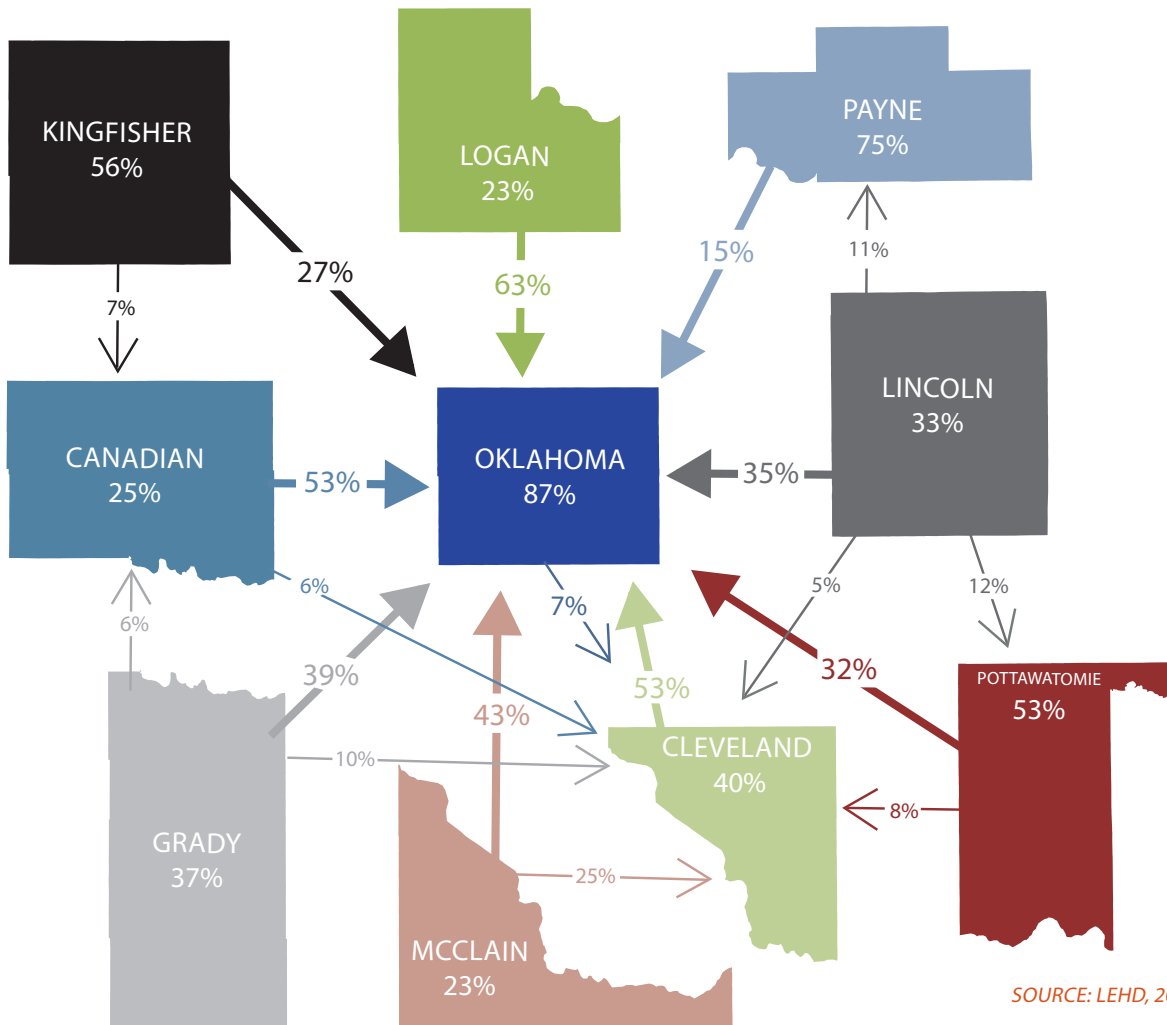
POPULATION LEGEND

- <5,000
- 5,000 - 10,000
- >10,000

REGIONAL COMMUTER PATTERNS

This map shows the 10-county Partnership region and the commuting pattern between each county. The number listed in the county is the percentage of residents who stay in their home county to work. The lines between counties show the percentage of residents who travel to other counties to work. NOTE: The graphic assumes all commuting occurs within the region, with

no leakage. However, the table provides the raw number of commuters from county to county and includes commuters that leave the region ("Outside of Region"). "Outside of Region" commuters are not accounted for in the county to county graphic image. For the purpose of clarity, only commuter flows of 5 percent and above are pictured below.



SOURCE: LEHD, 2014

From \ To	Canadian	Cleveland	Grady	Kingfisher	Lincoln	Logan	McClain	Oklahoma	Payne	Pottawatomie	Outside of region
Canadian	13,230	3,105	420	401	86	257	277	34,541	303	352	6,399
Cleveland	1,995	40,754	552	83	106	185	1,585	53,463	676	1,229	12,362
Grady	1,032	1,848	6,629	74	48	157	902	7,013	161	180	4,634
Kingfisher	362	144	48	2,887	15	114	26	1,408	94	38	2,017
Lincoln	194	503	82	28	3,325	88	36	3,546	1,063	1,229	2,705
Logan	385	775	85	128	56	3,617	85	9,889	544	104	2,658
McClain	304	2,948	419	37	33	61	2,841	5,252	93	160	2,849
Oklahoma	9,103	19,984	938	442	478	1,912	961	245,976	1,931	2,176	32,154
Payne	240	682	51	78	353	267	68	3,268	16,272	293	8,928
Pottawatomie	356	1,708	100	48	561	75	160	6,963	477	11,622	5,321

CLIMATE

The average annual temperature is 61° F (high 72°, low 51°) with an average rainfall of 36.5 inches and average snowfall of 7.6 inches per year. The average number of flying days is 350 per year – the same number of days you’ll see the sun shining in Oklahoma City.

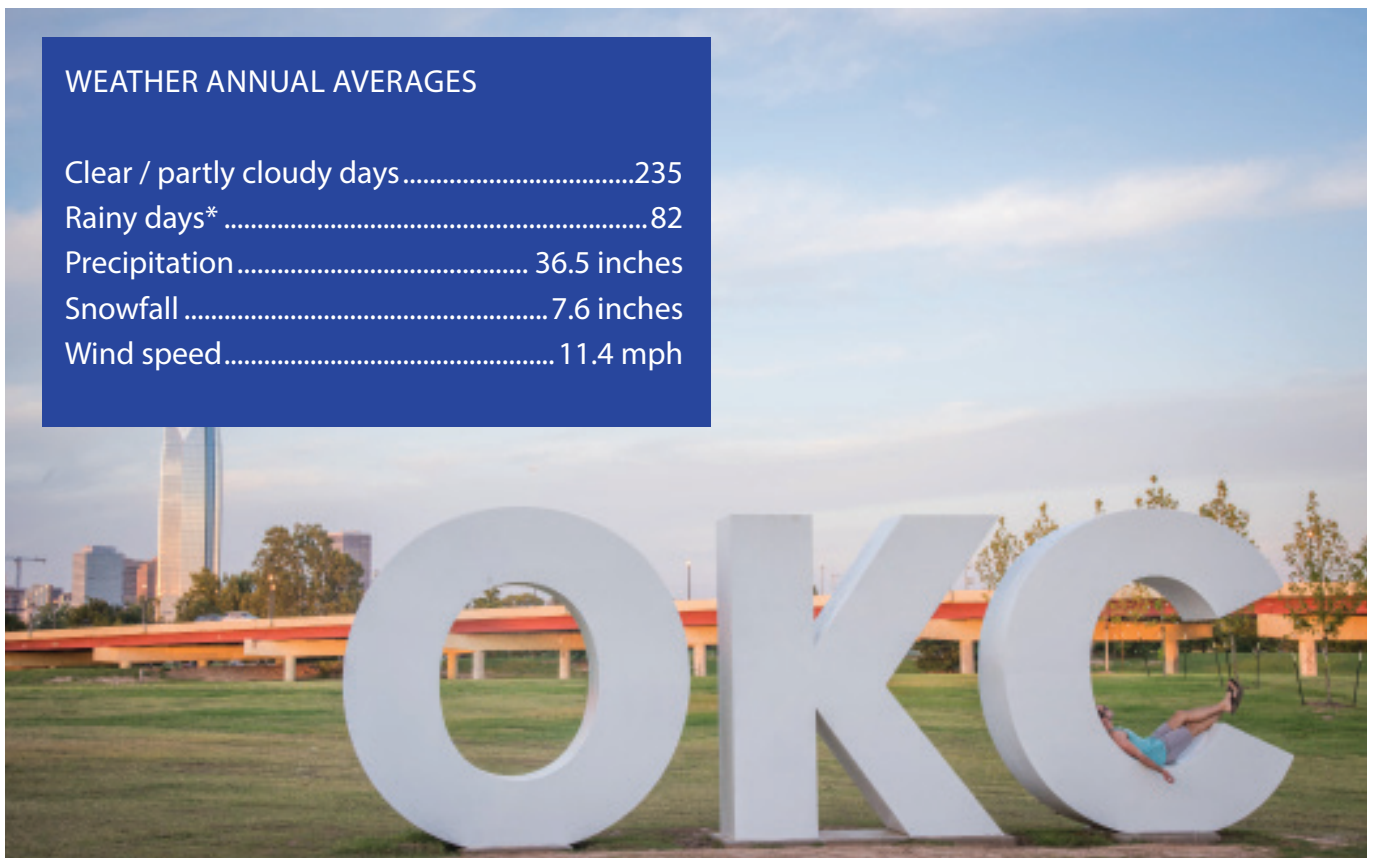


AVERAGE LOW - HIGH

Jan.....29° - 50°	July.....72° - 94°
Feb.....33° - 55°	Aug.71° - 93°
Mar.....41° - 63°	Sep.....63° - 85°
April.....50° - 72°	Oct.52° - 73°
May.....60° - 80°	Nov.....40° - 62°
June.....68° - 88°	Dec.....31° - 51°

WEATHER ANNUAL AVERAGES

Clear / partly cloudy days.....	235
Rainy days*	82
Precipitation	36.5 inches
Snowfall	7.6 inches
Wind speed.....	11.4 mph



SOURCE: NOAA, COMPARATIVE CLIMATE DATA, 30 YEAR AVERAGE
 * ANY PRECIPITATION EXCEEDING 0.01 INCHES



REGIONAL COMMUNITY POPULATION

City	2016 Population	Percent Growth 2010-2016
Bethany	20,103	5.52%
Chickasha	15,811	-1.40%
Choctaw	12,366	10.95%
Edmond	91,743	12.70%
El Reno	17,643	5.34%
Guthrie	10,620	4.21%
Midwest	58,210	7.06%
Moore	59,146	7.38%
Mustang	19,064	9.59%
Norman	120,023	8.20%
Oklahoma City	649,058	11.91%
Shawnee	30,963	3.70%
Stillwater	48,951	7.14%
Warr Acres	10,601	5.56%
Yukon	25,405	11.87%

Source: ESRI BUSINESS ANALYST, 2016 (populations over 10,000)

POPULATION

Oklahoma City is the most populous city in the state of Oklahoma. From 2010 to 2016, Oklahoma City's metro population grew by nearly 10 percent and has experienced a 1.55 percent average annual growth rate. In 2016, the Oklahoma City MSA population was estimated to be 1,379,525 while the city of Oklahoma City's population was 649,058. Since 2010, the Oklahoma City MSA is the 10th-fastest-growing large metro in the country and has grown twice as fast as the nation.

2016 POPULATION BY ETHNIC GROUP & RACE

	% White	% Black	% American Indian	% Asian	% Hispanic Origin*
Oklahoma City	61%	15%	3%	5%	19%
Oklahoma County, OK	63%	15%	3%	4%	17%
OKC MSA	70%	11%	4%	3%	13%
Greater OKC	71%	10%	5%	3%	12%
Oklahoma	70%	8%	9%	2%	11%
USA	71%	13%	1%	5%	18%

*Persons of Hispanic Origin may be of any race, which may cause area total to not equal 100%

Source: Esri Business Analyst, 2016; U.S. Census

SINCE 2010, THE OKC METRO POPULATION HAS GROWN TWICE AS FAST AS THE NATION.

	Population Totals			Population Annual Growth Rates	
	2010 Total Population (U.S. Census)	2016 Total Population (Esri)	2021 Total Population (Esri)	2010-2016 Population: Annual Growth Rate (Esri)	2016-2021 Population: Annual Growth Rate (Esri)
Oklahoma City	579,999	649,058	711,430	1.82%	1.85%
Oklahoma County	718,633	788,980	858,799	1.51%	1.71%
OKC MSA*	1,252,987	1,379,525	1,497,712	1.55%	1.66%
Greater OKC**	1,414,813	1,550,028	1,675,414	1.47%	1.57%
Oklahoma	3,751,351	3,990,592	4,201,979	0.99%	1.04%
USA	308,745,538	323,580,626	337,326,118	0.75%	0.84%

Source: Esri Business Analyst, 2016; U.S. Census



REGIONAL COUNTY POPULATION

Region	Population Totals			Population % Growth	Population Annual Growth Rates		
	2010 Total Population (U.S. Census)	2016 Total Population (Esri)	2021 Total Population (Esri)	Population % Growth (2010-2016)	2000-2010 Population Annual Compound Growth Rate (U.S. Census)	2010-2016 Population: Annual Growth Rate (Esri)	2016-2021 Population: Annual Growth Rate (Esri)
Canadian County	115,541	136,434	156,062	18.08%	2.80%	2.70%	2.72%
Cleveland County	255,755	277,902	295,036	8.66%	2.09%	1.34%	1.20%
Grady County	52,431	55,540	58,125	5.93%	1.42%	0.93%	0.91%
Kingfisher County	15,034	15,946	16,822	6.07%	0.77%	0.95%	1.08%
Lincoln County	34,273	35,353	36,028	3.15%	0.66%	0.50%	0.38%
Logan County	41,848	46,156	50,289	10.29%	2.12%	1.58%	1.73%
McClain County	34,506	39,160	43,373	13.49%	2.21%	2.04%	2.06%
Oklahoma County	718,633	788,980	858,799	9.79%	0.85%	1.51%	1.71%
Payne County	77,350	81,754	85,203	5.69%	1.27%	0.89%	0.83%
Pottawatomie County	69,442	72,803	75,677	4.84%	0.58%	0.76%	0.78%

*OKC MSA includes the 7-county region: Oklahoma, Cleveland, Canadian, Grady, Lincoln, Logan & Grady counties

**Greater OKC includes the 10-county region: Oklahoma, Cleveland, Canadian, Grady, Lincoln, Logan, Grady, Payne, Pottawatomie, & Kingfisher counties

TRANSPORTATION

Oklahoma City is as easy to reach as it is to navigate, with commute times averaging about 20 minutes or less with minimal congestion.



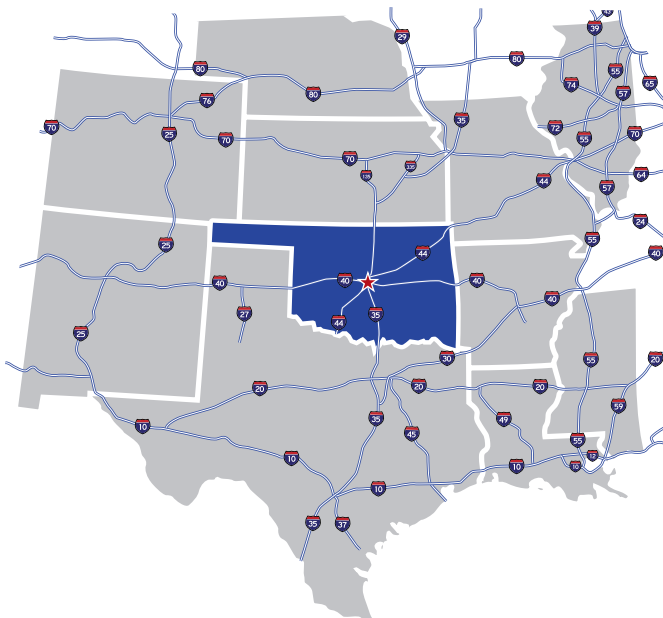
MAJOR HIGHWAYS SERVING AREA:

Interstate 35	North and South	Interstate 240.....	Interconnects I-40, I-44 & I-35
Interstate 40	East and West	U.S. 62	East and Southeast
Interstate 44	Northeast and Southwest	U.S. 77 (Broadway Extension)	North and South
Interstate 235.....	Connects I-35 & I-40 & U.S. 77	U.S. 270.....	Southeast and Northwest
		U.S. 277.....	Southwest

HIGHWAYS

The Greater Oklahoma City area has more than 2,400 miles of highways and interstates. The highest concentration being 384 miles of roadway in Oklahoma County where the crossroads of I-35, I-40, and I-44 meet in Oklahoma City. Freight carriers and truck transportation run efficiently on the 646 miles of interstates in the region and minimal congestion.

Starting in the third quarter of 2016, the \$892-million Driving Forward project



will begin work on multiple turnpikes in the Oklahoma City and Tulsa areas. For the Oklahoma City area, lanes will widen along 7.5 miles of the HE Bailey Turnpike near Newcastle, a Northeast Oklahoma County Loop will be created with 21 miles of new turnpike to connect I-44 to I-40, and the Southwest Kilpatrick Extension will create seven miles of new roads to connect I-40 to State Highway 152/Airport Road. Airport Road runs just north of Will Rogers World Airport, providing another route to the airport with the Southwest Kilpatrick Extension. For more information on the Driving Forward project visit DrivingForwardOK.com.*

AIR

Will Rogers World Airport is the Greater Oklahoma City region's major commercial airport. The airport has six airlines, 23 nonstop flights, and about 75 total daily departures. The airport is located a short drive from downtown Oklahoma City with easy access to three major interstates. Will Rogers World Airport sits on more than 8,000 acres of land and provides a

wide array of development opportunities. The airport operates on three runways, two 9,800-ft parallel to one another and one 7,800-ft crosswind runway, allowing the airport to accommodate any size aircraft. Learn more about Will Rogers World Airport at FlyOKC.com.

In addition to Will Rogers World Airport, Stillwater Regional Airport (SWO) offers daily jet service to Dallas Fort/Worth (DFW). With just one connection you can travel to more than 200 domestic and 40 international destinations. Oklahoma City also has two reliever airports, Wiley Post Airport and Max Westheimer Airport. Wiley Post Airport is located in Northwest Oklahoma City providing mostly business aviation. Max Westheimer Airport in Norman, owned by the University of Oklahoma, is mostly used for general

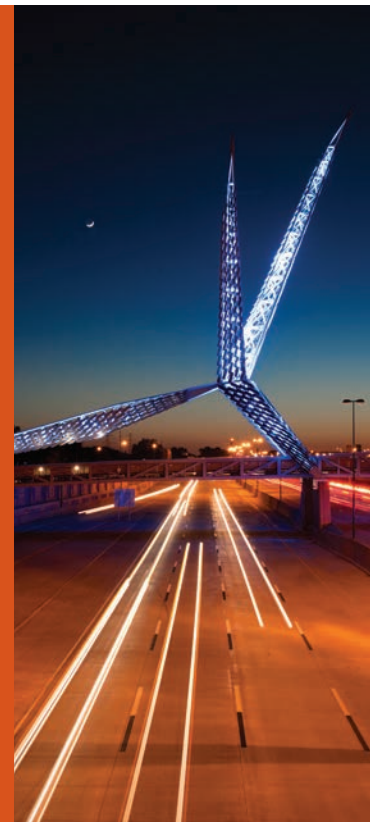
aviation. Greater Oklahoma City also boasts several other general aviation airports including Oklahoma City's Clarence E. Page Airport and the Shawnee Regional Airport.

TRAIN

Amtrak service is provided via the Heartland Flyer, with service to Fort Worth, Texas. The train departs from the historic Santa Fe Depot at the front door of Bricktown - Oklahoma City's entertainment district. The Heartland Flyer now offers a bike service for those looking to explore Fort Worth car-free. Two Class I lines provide most of the rail transportation in the Greater Oklahoma City region: Union Pacific and BNSF Railway. These lines have more than 4,000 miles of track and connect Oklahoma communities with other U.S. cities, markets, and ports.

DISTANCE AND DELIVERY TIME FROM OKLAHOMA CITY TO MAJOR U.S. CITIES

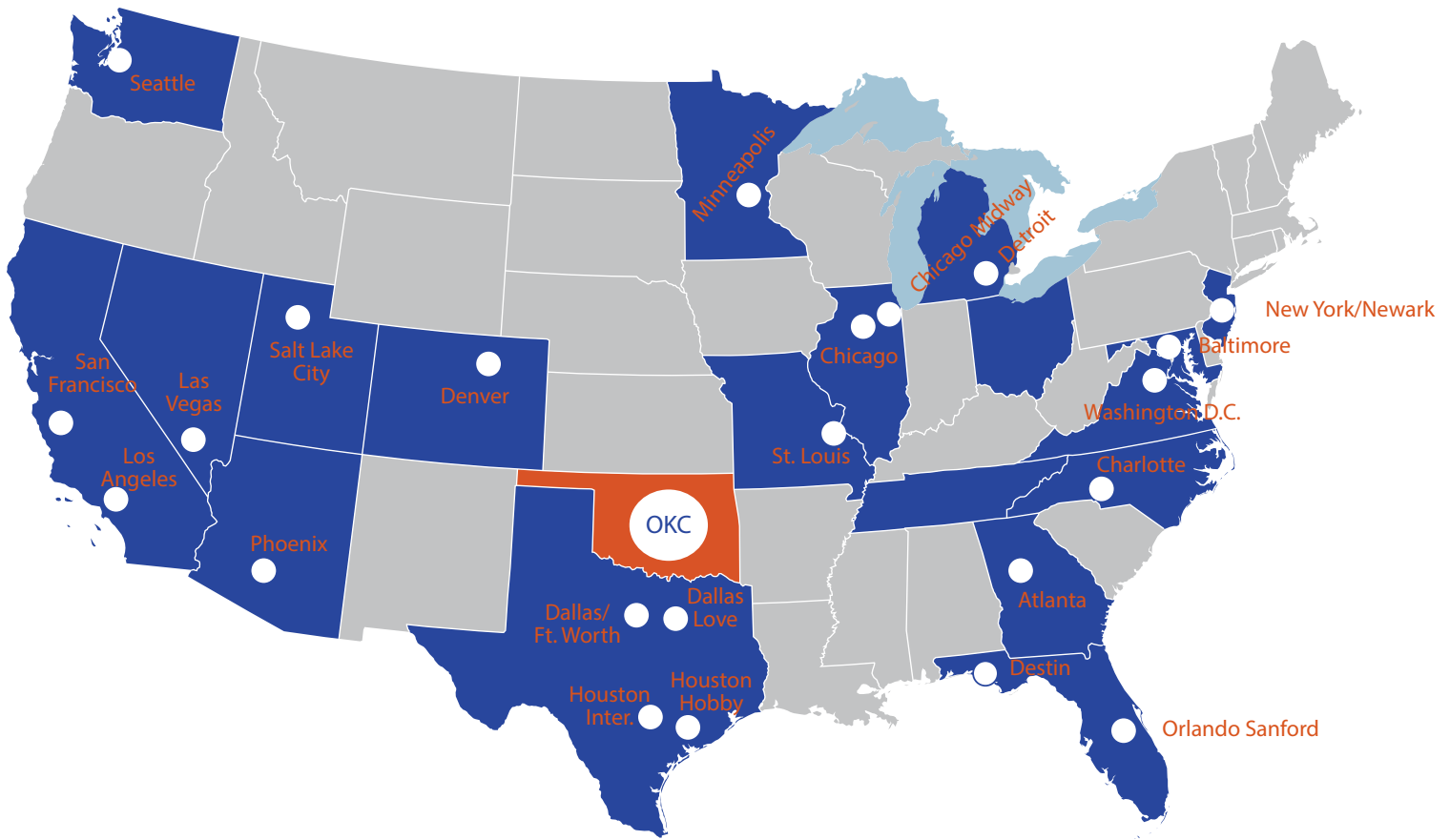
Major Cities	Distance (Miles)		Delivery (Days)	
	Highway	Rail	Motor Carrier	Rail
Atlanta	868	1,006	2	4
Chicago	896	846	2	3
Dallas	200	388	1	7-8 hours
Denver	630	792	2	2
Detroit	1,086	1,230	2	4
Houston	437	638	1	1.5
Kansas City	339	379	1	1
Los Angeles	1,367	1,489	2	6
Memphis	474	583	1	2
New Orleans	718	1,000	2	3
New York	1,548	1,592	3	7
St. Louis	462	539	1	1
Seattle	2,021	2,360	3	5



Same Day: Dallas, Houston, Chicago, Denver, Memphis
Overnight: Los Angeles, New York, Atlanta, Detroit

SOURCES: UPS, FEDEX, CON-WAY FREIGHT

NON-STOP AIR SERVICE



NON-STOP SERVICE

Atlanta.....	Delta, Southwest	Las Vegas	Allegiant, Southwest
Baltimore	Southwest	Los Angeles.....	United, American
Charlotte Douglas.....	American	Minneapolis.....	Delta
Chicago Midway	Southwest	New York/Newark.....	United
Chicago O'Hare	American, United	Orlando Sanford	Allegiant**
Dallas Love Field	Southwest	Phoenix	Southwest
Dallas/Ft. Worth	American*	Salt Lake City.....	Delta
Denver.....	Southwest, United	San Francisco	United
Destin.....	Allegiant**	Seattle.....	Alaska
Detroit	Delta	St. Louis.....	Southwest
Houston/Hobby	Southwest	Washington D.C. Dulles.....	United
Houston/Intercontinental	United	All flights are subject to change without notice.	

* Service from both OKC and SWO

** Seasonal Service

HOUSING: MOVING TO OKLAHOMA CITY

This vibrant, active city is even more livable because of its affordability. Unlike many metropolitan areas today, you can afford to live comfortably in a quality home, while still enjoying the area's arts, entertainment and recreational opportunities. Explore the neighborhoods layered with personality, colorful art enclaves and plenty of clean, green spaces. Learn more about housing in Oklahoma City at abettlifeokc.com/housing.

The Council for Community and Economic Research (C2ER) Cost of Living Index shows that Oklahoma City is 28.6 percent below the national average* in terms of housing costs.

NEW HOME AVERAGE SALES PRICE

•\$220,805 for 2,400 sq. ft. new-build home

AVERAGE RENTAL RATE

•\$818 per month for 2-bed, 2-bath, 950 sq. ft., unfurnished apartment

// Oklahoma City Ranks No. 1 for Best Cities for First Time Homebuyers. //

- SmartAsset

AVERAGE HOME SALES PRICE

•\$185,860 (new construction and resale)

*SOURCE: C2ER COST OF LIVING INDEX 2016 ANNUAL AVERAGE DATA; *NATIONAL AVERAGE FOR APPROXIMATELY 300 URBAN AREAS; OKLAHOMA CITY METROPOLITAN ASSOCIATION OF REALTORS, AVG HOME SALES FOR 2016*



ECONOMY

MAJOR INDUSTRIES:

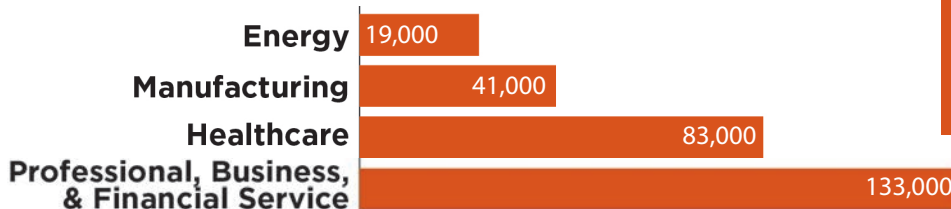
The economy of the Greater Oklahoma City region is diverse. While federal, state and local government are the largest employers and the oil and natural gas sector generates the largest revenues, the area’s major private sector economic contributors include:

- **Aviation & Aerospace:** With the largest concentration of aviation and aerospace firms in the state, the Greater Oklahoma City region’s 236 firms employ 36,600 workers – and growing. Nearly 65 percent of the workforce at Tinker Air Force Base - the largest single site employer in the state – consists of civilian contractors and service providers.

- **Bioscience:** Oklahoma City’s Bioscience presence is generating national and international attention. The sector employs more than 51,000 statewide. Companies within this industry are dedicated to providing Bioscience goods and services, as well as education and research testing.
- **Energy:** Oklahoma City is the Energy capital of the state. Energy accounts for approximately 3 percent of metro employment but more than 9 percent of total compensation. The sector draws its strength from several Energy companies with headquarters in the city.



TOTAL EMPLOYMENT BY SECTOR- GREATER OKC REGION



Cost of Living Index

Memphis	83.0
Oklahoma City	84.6
San Antonio	86.0
Indianapolis	91.8
Pittsburgh	94.0
Atlanta	98.7
Denver	110.4
Chicago	118.5
Seattle	145.1
Boston	148.1
Washington DC	149.2
San Francisco	177.4
Manhattan	228.2

100 = average of reporting communities

SOURCE: C2ER COST OF LIVING INDEX, 2016 ANNUAL AVERAGE DATA, COMPOSITE INDEX



#8 FASTEST MEDIAN WAGE GROWTH

- FORBES

BIOSCIENCE IN OKC

The biosciences are big business in Oklahoma City as the industry employs at least 51,000 statewide. Read our 2016 study on the industry at www.greateroklahomacity.com/industries/biotech.

- **Health Care:** As one of the nation's major centers of healthcare delivery, the Oklahoma City region employs more than 83,000 health care sector workers. Our 30 general medical and surgical hospitals and 16 specialized hospitals combine to offer outstanding healthcare.
- **Manufacturing:** This broad category includes metals and machinery; building materials; food products; and medical devices and equipment. With more than 41,000 employed, the manufacturing sector represents approximately 6 percent of the Greater Oklahoma City's total nonagricultural labor force.
- **Professional, Business & Financial Services:** Similar to the healthcare sector, the Oklahoma City region provides business and financial services to a market that extends beyond state boundaries. This sector makes up 18 percent of the metro's total workforce with more than 133,000 employees.

- **Wholesale and Retail Trade:** Oklahoma City's central location and accessibility have made it a vital crossroads for commerce. The convergence of I-35, a major north-south interstate, and I-40 and I-44, major east-west interstates, and numerous U.S. and State Highways position Oklahoma City as a major wholesale and retail trade center. For the year 2015, the Oklahoma City MSA had estimated total taxable retail sales of \$21.8 billion.
- **International:** The Greater OKC metro area boasts a substantial international presence, with 31 countries represented by foreign-based subsidiaries in the region. More than 40,000 are employed by these companies, which provide a broad range of products and services.

AEROSPACE IN OKC

The aerospace industry employs more than 36,600 workers in the Greater Oklahoma City region. Read our 2016 study on the industry at www.greateroklahomacity.com/industries/aviation-and-aerospace.

LEADING EMPLOYERS:

The following table shows the major employers in the Oklahoma City metropolitan area.

COMPANY	PRODUCT/SERVICE	EMPLOYEES
State of Oklahoma	Government	45,600
Tinker Air Force Base	Military	24,000
OU - Norman Campus	Higher Education	12,700
FAA Mike Monroney Aeronautical Center	Aerospace	7,000
INTEGRIS Health*	Health Care	6,000
Hobby Lobby Stores Inc*	Wholesale & Retail	5,100
OU Health Sciences Center	Higher Education	5,000
City of Oklahoma City	Government	4,700
Mercy Health System of OK*	Health Care	4,500
OGE Energy Corp.*	Utility	3,400
OU Medical Center	Health Care	3,200
SSM Health Care of Oklahoma, Inc.*	Health Care	3,000
University of Central Oklahoma	Higher Education	3,000
Norman Regional Hospital	Health Care	2,950
AT&T	Telecommunications	2,700
The Boeing Company	Aviation	2,600
Devon Energy Corp*	Oil & Gas	2,500
Chesapeake Energy Corp*	Oil & Gas	2,500
Sonic Corp*	Retail	2,460
Oklahoma City Community College	Higher Education	2,100
Dell	Sales & Business Service	1,800
UPS	Transportation	1,800
Hertz Corporation	Rental Services	1,700
Love's Travel Stops & Country Stores*	Retail	1,700
American Fidelity*	Finance/Insurance	1,650
Cox Communications*	Telecommunications	1,400
Great Plains Coca-Cola Bottling Company	Manufacturing & Distributing	1,300
Farmers Insurance Group	Customer Service	1,300
Midfirst Bank*	Finance	1,150
Bank of Oklahoma	Finance	1,100
Dolese Bros. Co.*	Manufacturing	1,100
Continental Resources*	Oil & Gas	1,000
Deaconess Hospital*	Health Care	1,000
Rose State College	Higher Education	1,000

*Indicates headquarters in the MSA; employee counts subject to change

SOURCE: THE GREATER OKLAHOMA CITY CHAMBER



EDUCATION

K-12 EDUCATION:

The Greater Oklahoma City Region offers a variety of choices in K-12 Education. Our 10-county area enrolls more than 271,000 students in the public school system. Harding Charter Prep High School, Classen School of Advanced Studies, Dove Science Academy, Edmond North High School and the Oklahoma School of Science and Math (OSSM) are regularly recognized on the U.S. News & World Report’s Best High Schools in the Nation list. A total of 50 schools in our region have been recognized as National Blue Ribbon Schools. Our region gives parents diverse educational options with 19 public charter schools and 54 private and parochial schools recognized by the Oklahoma Private School Accreditation Commission.

WORKING TOGETHER

Civic, business and education leaders developed a blueprint that has forever changed the area’s largest school district, Oklahoma City Public Schools. Near completion, MAPS for Kids is a comprehensive education reform plan that raised \$700 million for Oklahoma City Public Schools and surrounding school districts.

In addition to building seven schools and renovating 65 others, the comprehensive plan implemented strategic academic reforms; improved student achievement; restored classroom discipline; and increased accountability with students, parents and the community.



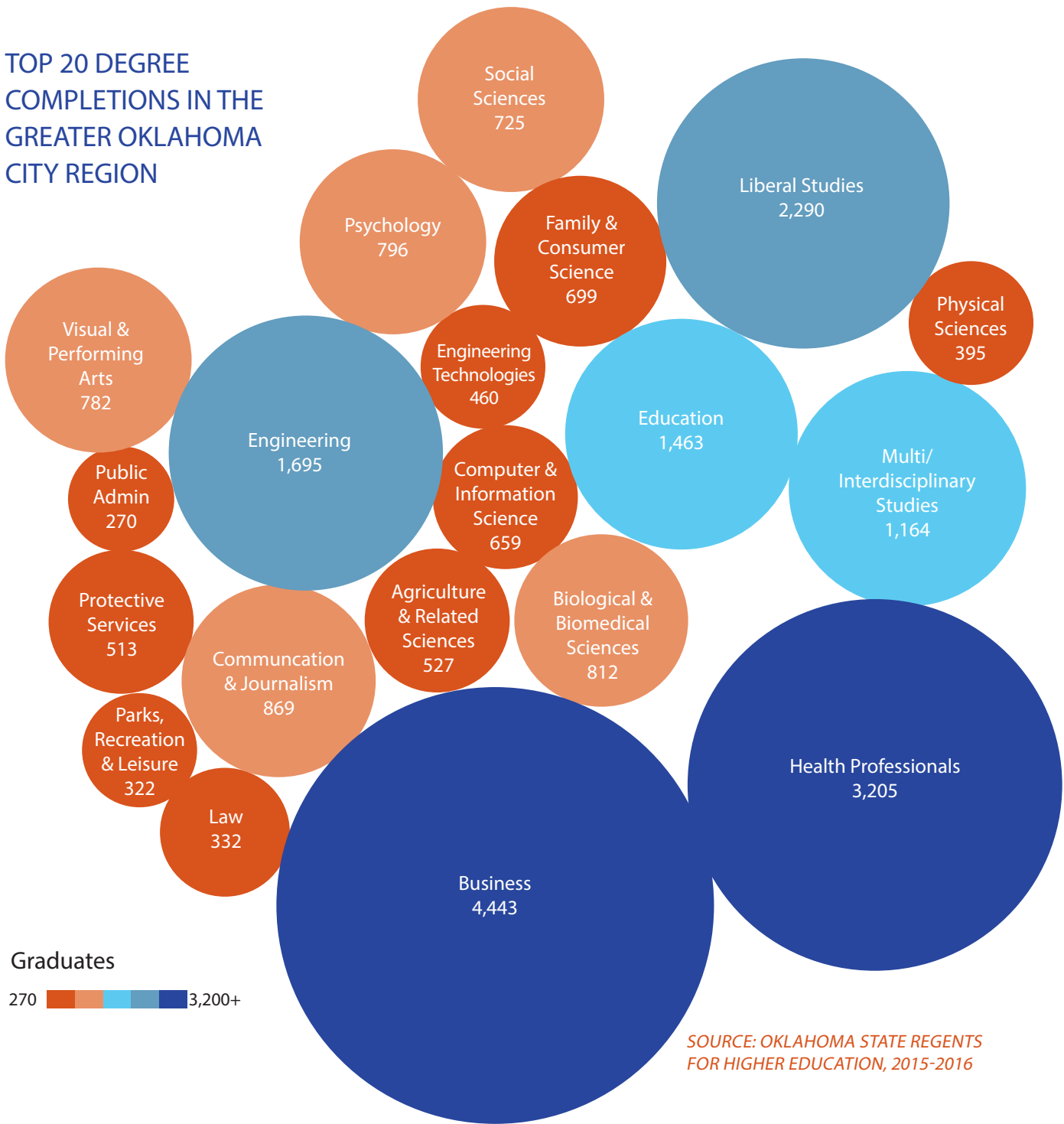
EDUCATIONAL ATTAINMENT (POPULATION 25 YEARS AND OVER)

Less than High School Graduate.....	12.0%
High School/Technical School.....	27.8%
Some College.....	24.1%
College Graduate or Higher.....	36.1%

SOURCE: CENSUS, 2015 AMERICAN COMMUNITY SURVEY (1 YEAR ESTIMATE); OKC MSA

This innovative vision for our school system was reaffirmed in November 2016 when voters overwhelmingly approved a \$180 million bond. This type of support helped earn Oklahoma City a spot as one of the “100 Best Communities for Young People” by the America’s Promise Alliance in 2005, 2007, 2008, 2010, 2011 and 2012.

TOP 20 DEGREE COMPLETIONS IN THE GREATER OKLAHOMA CITY REGION



SOURCE: OKLAHOMA STATE REGENTS FOR HIGHER EDUCATION, 2015-2016

HIGHER EDUCATION

In the Greater Oklahoma City area, there are 19 public and private colleges and universities, including two research universities, Oklahoma State University and the University of Oklahoma. These institutions of higher learning provide thousands of undergraduate and graduate degree opportunities. Oklahoma also has a nationally acclaimed Career and

Technology system, offering programs and services in 29 technology center districts operating on 56 campuses, 398 comprehensive school districts, 25 skill centers and three juvenile facilities. Not only do these centers provide training to high school and post-secondary students, they also provide invaluable training services to a variety of businesses in a number of different skill areas.



AREA COLLEGES & UNIVERSITIES

	2015-2016 Enrollment	
University of Oklahoma	30,557	State, four-year
OU Health Sciences Center	2,952	State, four-year
OU College of Law	565	State, four-year
Oklahoma State University	26,716	State, four-year
OSU - Oklahoma City	9,157	State, two-year
OSU School of Veterinary Medicine	408	State, four-year
Oklahoma City Community College	19,670	State, two-year
University of Central Oklahoma	20,129	State, four-year
Rose State College	9,649	State, two-year
Redlands Community College	3,598	State, two-year
Oklahoma City University	3,467	Private, four-year
Langston University	2,632	State, four-year
Mid-America Christian University	2,345	Private, four-year
Oklahoma Christian University	3,025	Private, four-year
Southern Nazarene University*	2,252	Private, four-year
Oklahoma Baptist University	2,113	Private, four-year
University of Science & Arts of Oklahoma	994	State, four-year
University of Phoenix*	217	Private, two/four-year
Southwestern Christian University*	746	Private, four-year
St. Gregory's University*	650	Private, four-year
Brown Mackie College*	242	Private, two/four-year
Randall University*	329	Private, four-year
Devry University*	161	Private, four-year
Total Enrollment	142,574	

Total includes 2015-2016 full academic year (fall, spring, summer) enrollment; *(fall 2015 enrollment used when complete enrollment is not available.)

SOURCE: OKLAHOMA HIGHER EDUCATION ENROLLMENTS BY INSTITUTION PUBLIC AND PRIVATE (2015-2016), OKLAHOMA STATE REGENTS FOR HIGHER EDUCATION; IPEDS DATA CENTER

CAREERTECH TRAINING INSTITUTIONS

	2015-2016 Enrollment	Location
Francis Tuttle - All Sites	23,175	Oklahoma City
Canadian Valley Technology Center - All Sites	21,545	El Reno
Meridian Technology Center	14,851	Stillwater
Gordon Cooper Technology Center	14,538	Shawnee
Metro Technology Centers/Springlake Campus	13,236	Oklahoma City
Moore Norman Technology Center - All Sites	12,641	Norman
Mid-America Technology Center	11,582	Wayne
Mid-Del Technology Center - All Sites	7,016	Midwest City
Eastern Oklahoma County Technology Center	2,998	Choctaw
Total Enrollment*	121,582	

*Total enrollment includes ACD, industry specific training and full-time enrollment.

SOURCE: OKLAHOMA DEPARTMENT OF CAREER AND TECHNOLOGY EDUCATION, 2015-2016

GREATER OKLAHOMA CITY REGION COLLEGES AND UNIVERSITIES DEGREE COMPLETION AND ENROLLMENT

PROGRAM OF STUDY	ENROLLMENT 2015-16	5 YEAR AVERAGE	DEGREES 2015-16	5 YEAR AVERAGE
Agriculture and Related Sciences	2,532	2,454	527	532
Architecture and Related Services	481	543	103	105
Biological and Biomedical Sciences	6,124	5,277	812	757
Business	21,802	21,726	4,443	4,419
Communication and Journalism	3,964	4,033	869	851
Communications Technologies	84	112	40	33
Computer and Information Science	4,068	3,579	659	558
Construction Trades	68	88	4	14
Culinary Services	175	171	21	20
Education	7,893	8,098	1,463	1,610
Engineering	10,877	9,352	1,695	1,425
Engineering Technologies	3,714	4,611	460	377
English Language and Literature	1,252	1,271	242	273
Ethnic, Cultural, and Gender Studies	129	126	44	38
Family and Consumer Science	3,350	3,484	699	676
Foreign Languages	747	772	153	157
Health Professions	16,894	17,029	3,205	3,243
History	1,012	1,042	194	197
Homeland Security and Protective Services	3,095	3,132	513	506
Law	1,158	1,216	332	372
Liberal Arts and Sciences	25,302	30,167	2,290	2,047
Library Science	89	100	46	56
Mathematics and Statistics	1,065	848	152	154
Mechanic and Repair Technologies	245	277	97	96
Multi/Interdisciplinary Studies	2,831	3,415	1,164	1,229
Natural Resources and Conservation	297	259	77	66
Parks and Recreation	2,339	2,177	322	317
Philosophy and Religion	344	335	74	73
Physical Sciences	3,671	4,060	395	390
Psychology	5,073	4,582	796	812
Public Administration	708	681	270	271
Residency Programs	N/A	N/A	N/A	8
Science Technologies	59	47	21	15
Social Sciences	3,719	3,840	725	750
Theology	754	714	73	86
Transportation and Materials Moving	486	451	105	109
Visual and Performing Arts	4,884	4,727	782	798
Unknown or Not Declared	260	1,573	41	142
Grand Total:	141,545	146,369	23,908	23,582

Does not include proprietary institutions who do not report to the Oklahoma State Regents for Higher Education.
Source: Oklahoma State Regents for Higher Education

INCOME

Oklahoma City's cost of living consistently ranks below the national average, allowing one's paycheck to stretch further. Oklahoma City also offers some of the most affordable housing, transportation, utilities, groceries and gas in the U.S., and residents still have more disposable income than in other cities. See the cost of living calculator in the "About Oklahoma City" section of www.okcchamber.com/costofliving.

INCOME	# Households Per Income Category	% of Total Households
Median Household Income (\$50,256)		
Under \$15,000	63,237	11.9%
\$15,000 - \$24,999	53,644	10.1%
\$25,000-\$34,999	58,135	10.9%
\$35,000-\$49,999	75,683	14.2%
\$50,000 - \$74,999	102,344	19.2%
\$75,000 - \$99,999	67,333	12.6%
\$100,000 - \$149,999	68,085	12.8%
\$150,000 - \$199,000	22,569	4.2%
\$200,000+	21,843	4.1%
Total Households	532,873	

SOURCE: ESRI BUSINESS ANALYST 2016 OKC MSA



LABOR ANALYSIS

UNEMPLOYMENT RATE

The unemployment rate for the Oklahoma City metropolitan area averaged 4 percent for 2016. Increases in the area’s population and labor force have kept pace with economic growth, keeping the region’s unemployment rate low in comparison to the nation.

TOTAL EMPLOYMENT BY INDUSTRY

Information.....	1.4%
Other.....	2.4%
Natural Resources and Mining	3.4%
Construction	4.9%
Financial Activities	5.4%
Manufacturing.....	6.3%
Leisure and Hospitality.....	11.4%
Professional and Business Services.....	13.4%
Education and Health Services.....	13.5%
Trade, Transportation and Utilities.....	18.6%
Government.....	19.5%

SOURCE: BUREAU OF LABOR STATISTICS, CURRENT EMPLOYMENT STATISTICS, PRELIMINARY 2016

LABOR ANALYSIS 2016

Labor Force	670,486
Employed	642,554
Unemployed	27,932
Underemployed*	60,000
Unemployment Rate.....	4%

*U-6 unemployment for the Oklahoma City MSA was used to approximate the total number of persons who might be viewed as underemployed. Underemployed workers have training or education surpassing the needs of their current position.

SOURCE: U.S. DEPT. OF LABOR, BUREAU OF LABOR STATISTICS; OKC MSA



AVERAGE HOURLY WAGE SCALES OF SELECTED OCCUPATIONS

Position	Entry Wage	Average Wage
Material Handler	\$8.62.....	\$13.33
Forklift Driver	\$10.75	\$17.49
Customer Service Rep.....	\$9.37.....	\$15.67
Computer Support Specialist...\$12.79	\$21.13	
Machinist.....	\$12.82	\$20.87
Team Assembler.....	\$9.31.....	\$14.05
Administrative Assistant	\$14.48	\$22.53
Computer Programmer	\$17.89	\$36.66
Accountants and Auditors	\$18.52	\$32.25
Registered Nurse	\$20.97	\$29.77
Total, all occupations.....	\$8.71	\$21.77

SOURCE: OKLAHOMA EMPLOYMENT COMMISSION, OKLAHOMA WAGE NETWORK; OKC MSA, MAY 2016

COMMERCIAL REAL ESTATE

Oklahoma City's construction climate, one of the most competitive in the United States, makes building a facility an affordable and viable option. Costs of commercial and industrial construction are significantly lower here than in most areas throughout the Southwest, including Dallas, Houston, Phoenix and Denver, according to the RS Means Square Foot Costs survey.

INDUSTRIAL SITES

The Greater Oklahoma City Chamber maintains a comprehensive online database, www.okcedis.com, of industrial buildings and sites for the Greater Oklahoma City region. Customized site or building searches, site and building tours or build-to-suit proposals are available.

Office Rental Rates

Class A Office Quote	\$18.50 - \$26.02
Class B Office Quote	\$14.89 - \$23.50
Class C Office Quote	\$11.43 - \$16.88
Central Business District Ave. Quote	\$16.87 - \$22.82
Suburban Markets Ave. Quote	\$11.43 - \$26.02
Average Vacancy Rate	13.4%

Industrial Rental Rates

Light Industrial	\$5.33 - \$8.66
Manufacturing	\$2.50
Flex/R&D	\$5.15 - \$10.56
Warehouse-Distribution	\$3.58 - \$5.18
Average Vacancy Rate	6.8%

Retail Rental Rates

Lease Rates	\$10.20 - \$19.68
Average Vacancy Rate*	5.7%
*based on weighted avg. lease rates in 10 submarkets	

SOURCE: MARKET REPORTS FROM CBRE MID-YEAR 2016; XCELIGENT Q1 2017



Location Factor Index / Commercial Construction

City	Index Value
San Antonio	0.84
Oklahoma City	0.85
Dallas	0.86
Omaha	0.90
Indianapolis	0.92
Cleveland	0.97
Pittsburgh	1.02
Kansas City	1.03
Minneapolis	1.06
Chicago	1.20

Source: RSMeans Square Foot Costs, 2017

TAX RATES

In 2009, the state voted to reduce personal income tax to 5.25 percent followed by further reductions to 5 percent in 2016. If general revenue triggers are met, additional cuts may be made in the future. Oklahoma's taxation and regulatory policies are competitive, both regionally and nationally.



“OKLAHOMA RANKS NO. 1 WITH THE LOWEST BUSINESS TAX BURDEN”
-ANDERSON ECONOMICS GROUP



Tax Rate

Corporate Income Tax.....	6%
Sales Tax (State & Local)	8.375%*
State Personal Income Tax	5%
Ad Valorem (Property Tax)	
Real Property	Less than 1% of assessed value
Personal (Machinery & Equipment).....	1.5% of market value

Unemployment Compensation Tax - 2.2% on first \$17,500 of payroll and 0.1% to 5.5% after two years experience

*Local sales tax based on City of Oklahoma City rate of 3.875%. Local tax rates vary by city and county from 3% to 5%.

SOURCE: OKLAHOMA TAX COMMISSION

UTILITIES

ENERGY COSTS AND PROVIDERS

The 10-county Greater Oklahoma City region has two investor-owned electric utilities providing most of the electric service to the region. Oklahoma Gas and Electric Company and Public Service Company of Oklahoma vary in rates. There are also several municipally owned energy providers in the Greater Oklahoma City region. OG&E Energy Corp., is a fully regulated utility.

In January 2016, Edison Electric Institute reported that an industrial customer consuming 1,000kW/400,000kWh monthly in Oklahoma would have a monthly bill of 21,374/ \$0.0534 per kWh. For the same consumption, the bill in Texas would be \$27,706/\$.0693 per kWh and the US average bill would be \$37,891/\$0.0947 per kWh. The average cost of industrial electricity in Oklahoma City is 5.3 cents per kWh. This rate is 43 percent below the national average. Bills reported are determined using year-long blended rates.

Average rates are products of all industry usage and do not reflect the price a customer should expect to pay. Price is determined using multiple factors including demand/load, usage and service level. For more, visit www.oge.com

Oklahoma Natural Gas' tariffs range from small commercial / industrial using 1,000 Dth to facilities using in excess of 450,000 Dth per year. Rates are determined by factors such as annual revenue and capital investment expenses incurred. Visit www.oneok.com.

ELECTRICITY - AVERAGE COST PER KWH

Region	All Sectors Electricity	Residential Electricity	Industrial Electricity
Greater OKC	8.03 ¢	9.76 ¢	5.42 ¢
Arkansas	8.36 ¢	9.50 ¢	7.43 ¢
Texas	9.71 ¢	10.97 ¢	9.68 ¢
Kansas	10.55 ¢	12.15 ¢	9.57 ¢
USA	11.73 ¢	13.13 ¢	9.59 ¢

Source: U.S. Dept of Energy, U.S. Energy Information Administration, Annual Electric Power Industry Report (2014); StateBook

GREATER OKLAHOMA CITY UTILITIES:

ENERGY

Electricity in the Oklahoma City region is provided by: OGE Energy Corp., Canadian Valley Electric Cooperative, City of Stroud, Edmond Electric, Kingfisher Public Works Authority, Oklahoma Electric Cooperative, Public Service Company of Oklahoma, and Stillwater Electric Utility. Natural Gas provided by Oklahoma Natural Gas Company.

WATER - CITY OF OKLAHOMA CITY

Capacity..... 250,000,000 gpd

STORAGE CAPACITY- CITY OF OKLAHOMA CITY

Plant..... 35,500,000 gpd

Distribution..... 20,350,000 gpd

WASTEWATER/SEWER - CITY OF OKLAHOMA CITY

Treatment Capacity 101,000,000 gpd

Present Load..... 70,000,000 gpd

*Rates vary depending on municipality

STATE INCENTIVES

OKLAHOMA QUALITY JOBS PROGRAM – 10 YEAR CASH INCENTIVE

Companies can directly receive up to 5 percent of new payroll in the form of quarterly cash payments for up to 10 years.

OKLAHOMA QUALITY JOBS – HIGH IMPACT PROGRAM

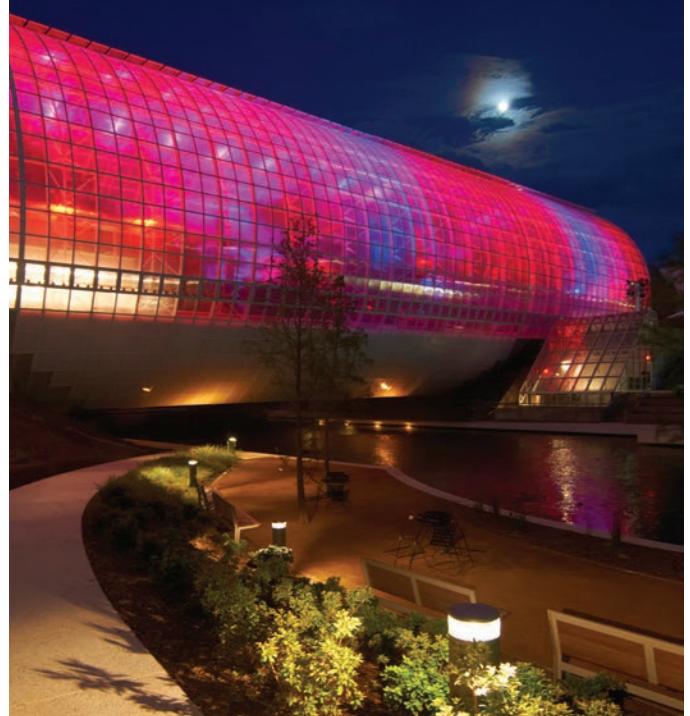
Lowers annualized payroll threshold to \$1 million for businesses that produce new direct jobs to the State that are equal to or greater than 1 percent of the total labor force of the county in which they locate. Payout is 2.5 percent of taxable wages for six years.

OKLAHOMA QUALITY JOBS – SMALL EMPLOYER PROGRAM

Allows qualifying small businesses (90 employees or less) to receive up to 5 percent cash-back incentive for up to seven years to locate or expand in Oklahoma.

21ST CENTURY QUALITY JOBS INCENTIVE PROGRAM – 10 YEAR CASH INCENTIVE

Created to attract certain growth industries by rewarding businesses with a highly skilled workforce. Companies can receive up to 10 percent on new payroll for up to 10 years, or twice the net benefit of the Quality Jobs Program.



INVESTMENT/NEW JOBS TAX CREDITS

Provides growing manufacturers a significant tax credit based on investment in depreciable property or the addition of full-time employees engaged in manufacturing, processing, or aircraft maintenance. A five-year tax credit may be offered.

QUALITY JOBS & INVESTMENT TAX CREDIT

Prior to January of 2010, qualifying companies had to choose either the Quality Jobs Program OR the Investment/New Jobs Tax Credit benefits. As of January 1, 2010, certain qualifying companies have the option of receiving both of these incentives depending upon eligibility requirements.

“ Oklahoma City ranks No. 7 for Best Cities to Start a Career. ”
-WalletHub

FIVE-YEAR AD VALOREM TAX EXEMPTION

This exemption is for new, expanded or acquired manufacturing, research/development or specific computer/data processing service facilities. Real estate, machinery and equipment used directly in the manufacturing process are eligible.

SALES TAX EXEMPTIONS FOR MANUFACTURERS

Machinery, equipment and tangible personal property used in design, development and manufacturing are exempt from sales tax. Inputs and consumables used in the manufacturing process are also exempt from sales tax. Oklahoma also provides for a sales tax exemption on the energy consumed in the manufacturing process.

CUSTOMIZED EMPLOYEE TRAINING

Consistently ranked as one of the top programs in the nation, Oklahoma's Training for Industry Program (TIP) provides customized training and resources to qualifying new and expanding Oklahoma companies at little or no cost to the company. Delivered through the state's Career Technology Centers, TIP ensures that companies have a productive workforce from the start.

OTHER ASSISTANCE PROGRAMS

Additional assistance programs include: Sales Tax exemptions, Foreign Trade



Zones, Financing Programs, Export Assistance, Government Contracting Assistance, New Market Tax Credits, Former Indian Lands Tax Credit, Aerospace Industry Engineer Workforce Tax Credit, OK Community ED Pooled Financing for infrastructure-related construction, CDBG/EDIF, Economic Development Pooled Finance Incentive and Limited Industrial Road Assistance. Contact Chamber staff for more on any of these programs.



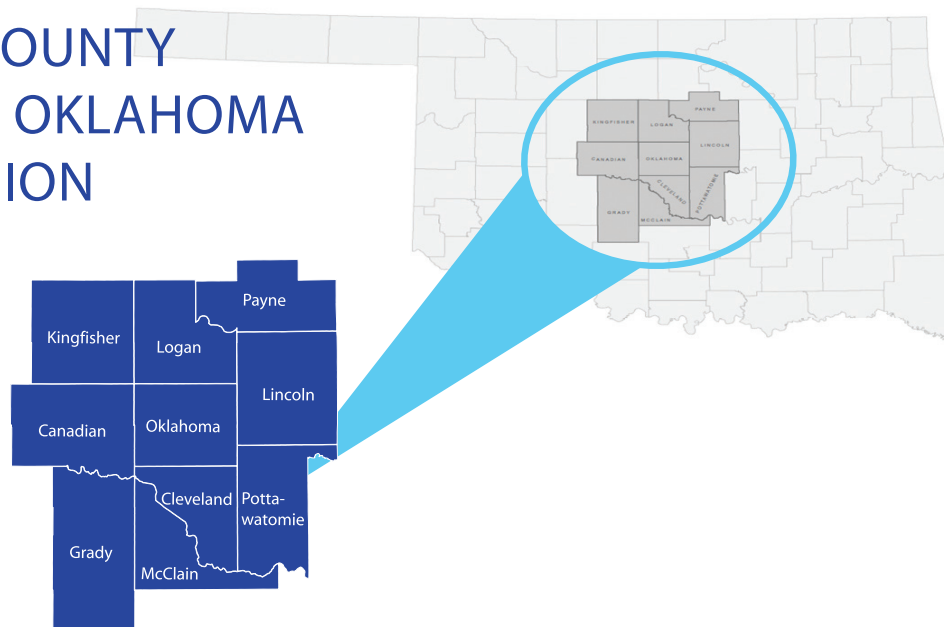
RECRUITMENT RESOURCES

To facilitate the recruitment process, the Oklahoma Employment Securities Commission (OESC) will pre-screen eligible applicants to meet the specifications outlined within job descriptions, test applicants for aptitudes in specific skills and provide any personnel functions necessary to ensure recruitment success.

OKLAHOMA AEROSPACE ENGINEERING TAX CREDIT

Provides tax credits to engineers hired by or contracting with aerospace companies and the companies that hire them, with the purpose of enhancing the state’s ability to attract and retain a top-notch workforce pool for the Oklahoma aerospace industry.

THE 10-COUNTY GREATER OKLAHOMA CITY REGION



LOCAL INCENTIVES

OKLAHOMA CITY STRATEGIC INVESTMENT PROGRAM (SIP)

The SIP is a deal-closing fund that provides companies with a cash award based on newly created jobs within Oklahoma City. Qualifying companies would need to meet specific job and payroll thresholds and hire a minimum of 50 full-time employees and produce an annual payroll of \$1.75 million. Firms must also meet or exceed specific average wage thresholds. The City's grant will be performance based, tied to the company's actual job creation and capital investment. Potential grant amounts will be based on available funds at the time a company applies for an award through this program.

GREATER OKLAHOMA CITY INCENTIVES

In addition to Oklahoma City's SIP, other communities in the region offer several different local incentives to qualifying companies that complement those available from the state. These include TIF districts, small business start-up packages, economic gardening, build-to-suit programs, and loan & grant packages. The Greater Oklahoma City Chamber can connect you to incentives and resources available in communities throughout the entire region.

For more information visit www.greateroklahomacity.com and click on "Expansion & Relocation" and then "Incentives." Individual cities within the Partnership region may have additional incentive programs available.

**All incentives subject to revision*



WANT MORE OKC?



Our experienced Economic Development team is here to help. We offer a wealth of tools that can help you make a smart decision about Oklahoma City.

ACCOLADES

The Greater Oklahoma City Chamber can brag about our city all day (and we do), but nothing beats getting praise and recognition from unbiased, third-parties. The Chamber keeps track of all the great accolades Oklahoma City receives at www.OKCChamber.com/accolades.

If you'd like to hear more about our dynamic city and how your project could benefit from locating here, please don't hesitate to contact us at (405) 297-8900. You can also follow us on Twitter @ GreaterOKC or follow us on Facebook at www.Facebook.com/GreaterOKC.

OKCEDIS.COM

OKCEDIS is a geographic information systems (GIS) tool that can give your business info about a certain area, including demographic reports, workforce wage and skill info, available properties, drive time reports, and more.

ABETTERLIFEOKC.COM

Through www.ABetterLifeOKC.com, you can discover more about Oklahoma City, including the region's quality of life, housing, climate and more. The site also is home to "The Better Life," a blog and email newsletter that helps Oklahoma City's newest citizens get involved and engaged in the community. Each week, the blog covers a variety of topics, from retail and events to community organizations and recreation.

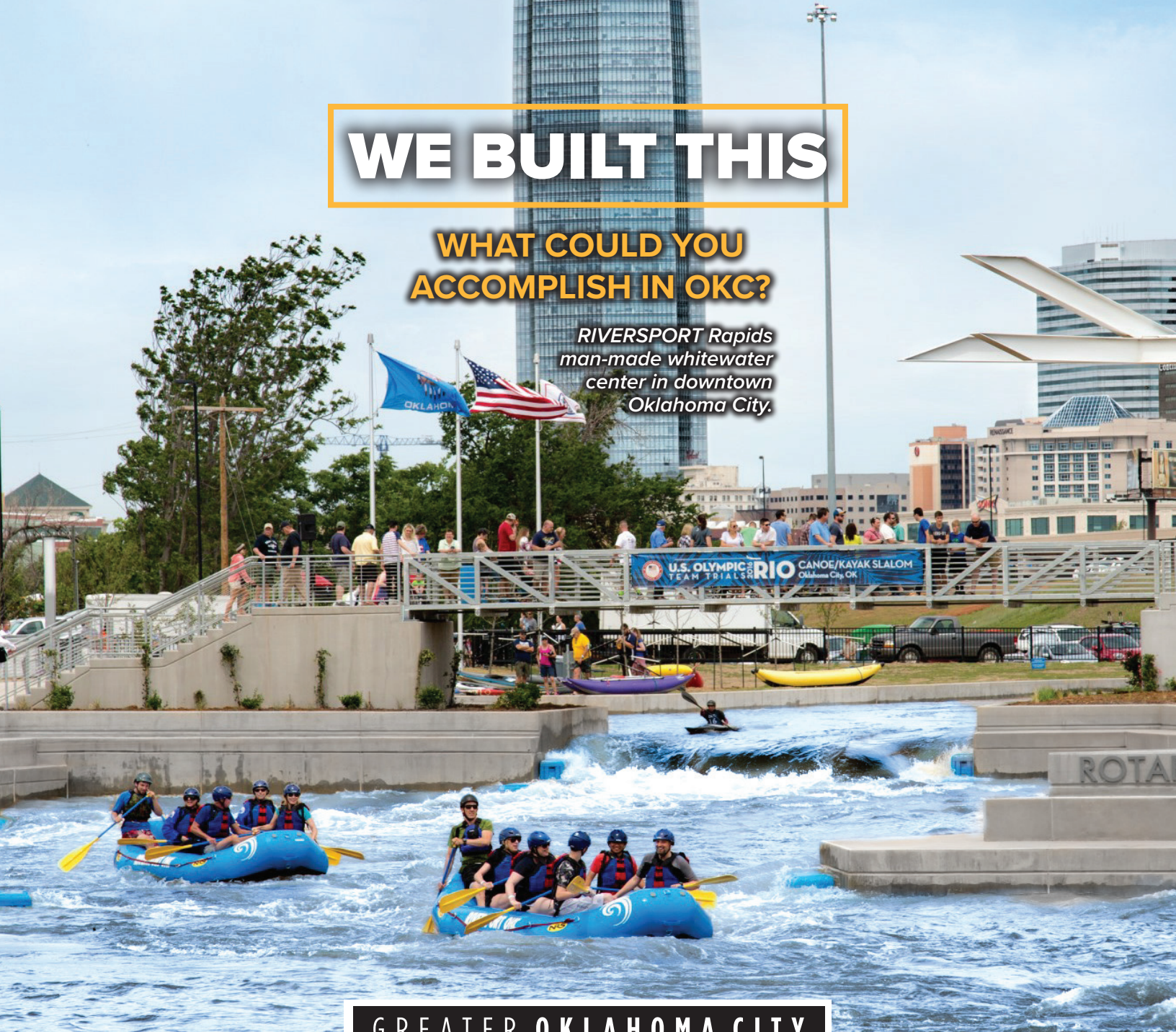
WWW.GREATEROKLAHOMACITY.COM

GreaterOklahomaCity.com is your one-stop location for everything on the Oklahoma City economy, from in-depth descriptions on state and city incentives to a wealth of regional economic data. The website also has a real-time property locator and interactive maps that allow you to see what parts of the city best fit your business needs.

WE BUILT THIS

WHAT COULD YOU ACCOMPLISH IN OKC?

*RIVERSPORT Rapids
man-made whitewater
center in downtown
Oklahoma City.*



GREATER OKLAHOMA CITY
A BETTER LIVING. A BETTER LIFE.

In Oklahoma City, resourcefulness, innovation and partnership aren't just buzzwords, they're helping to fuel our bootstrap-based success. Growth in our tech, aero, bio and energy sectors are just the latest illustration of the rewards Oklahoma City offers those looking for an opportunity to thrive. Join us and put this spirit to work for you in Oklahoma City.

GREATEROKLAHOMACITY.COM

SERVICES AVAILABLE TO NEW OR EXPANDING COMPANIES

- Professional site location assistance
- Professional business retention and expansion (BRE) services
- Professional bioscience, aerospace and entrepreneurial assistance
- Comprehensive research modeling
- Identification of available real estate
- Hosting of site tours
- Workforce analysis
- Assistance with permitting and numerous other processes
- Assistance with determining financial resources
- Work with state and local partners for incentives and training benefits
- Host / connect with key groups such as investors, developers and bankers
- Manage Strategic Investment Program (SIP) application process for Oklahoma City Economic Development Trust
- Provide guidance and insight into available incentive opportunities offered by communities throughout the 10-county region
- And more

ABOUT THE PARTNERSHIP

The Greater Oklahoma City Partnership is a ten-county regional economic development organization dedicated to the growth and prosperity of central Oklahoma – a region of more than 1.5 million people.

GREATER OKLAHOMA CITY CHAMBER

123 Park Avenue
Oklahoma City, OK 73102

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