

I'D LIKE SOME MORE INFORMATION, PLEASE!

GARY PENCE

Senior Business Development Manager, Aerospace
Col., USAF (Ret.)

gpence@okcchamber.com

Ph: 405/297-8953

Fax: 405/297-8908

www.tinker.af.mil/tac/

GREATER
OKLAHOMA CITY
CHAMBER



INTRODUCING THE TINKER AEROSPACE COMPLEX:

ENGINEERED FOR EFFICIENCY



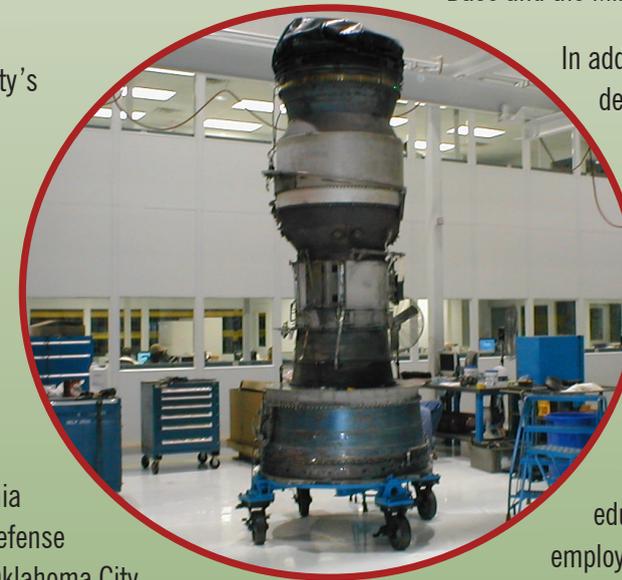
3.8 million square feet of advanced aerospace manufacturing and production space, located in the Heartland of America at one of the United States' flagship military installations. The Tinker Aerospace Complex (TAC) has raised Aviation and Aerospace in Oklahoma City to unprecedented heights. What does it take to turn a former GM manufacturing plant into one of the biggest opportunities for private companies interested in partnering with the US Military on Department of Defense projects? Hard work, partnership, collaboration and innovation – the same all-American attributes you'll find in the military are exemplified in our workforce and leadership in the Greater Oklahoma City region.

A READY-MADE, GROWING AEROSPACE WORKFORCE

Few places can rival Oklahoma City's Aerospace workforce: More than 38,000 highly-skilled, well qualified workers strong in the Aerospace industry alone. But this is also a City with an enviable level of advanced manufacturing experience and history. International companies like Xerox, Terex, York / Johnson Controls, Quad/Graphics and Affinia have followed the Air Force and Defense Department's lead in locating in Oklahoma City because of our wealth of workforce advantages.



And our workers' productivity has not gone unnoticed: numerous national and state quality awards have been bestowed upon our major employers, including Tinker Air Force Base and the Mike Monroney FAA Center.



In addition, innovative new programs dedicated to growing Oklahoma City's Aerospace workforce, like the Aviation Workforce Bill, the Training for Industry Program (TIP), as well as Oklahoma's renowned CareerTech system, ensure that Department of Defense-partnering companies locating in Oklahoma City and Tinker Aerospace Complex will have the certified-skilled, educated blue- and white-collar employees they need to serve our men and women in uniform -- and help us grow capacity for the American military.

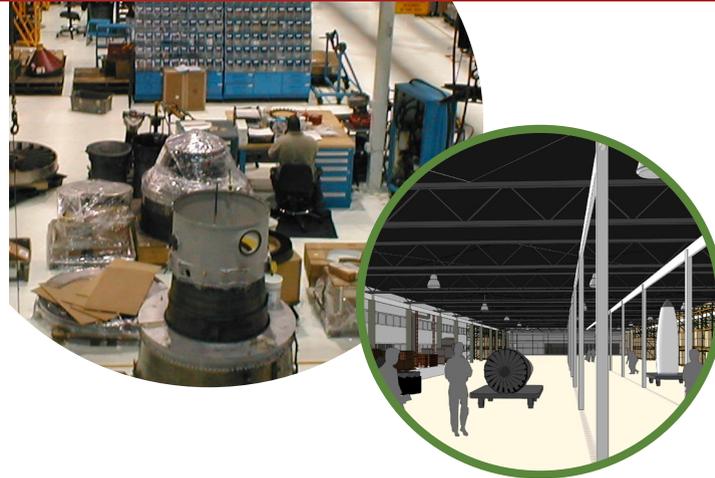
BETTER BUSINESS CLIMATE, INCREDIBLE INCENTIVES

Oklahoma is well-known for its groundbreaking Quality Jobs Program incentive. But Oklahoma City's own Strategic Investment Program (SIP), which incentivizes job creation in manufacturing, tech, and other primary industries, provides private companies interested in working with the Department of Defense with even more reason to consider production operations at the Tinker Aerospace Complex (TAC). In addition, all of metro Oklahoma City's other advantages – Aerospace Tax Credits, Investment Tax Credits for equipment purchases, Property / Sales Tax Exemptions, Right-to-Work, a Foreign Trade Zone (FTZ) at Will Rogers World Airport, Oklahoma's Training for Industry Program (TIP), and our famous overall low costs of business and living all mean improving efficiency and getting the best America has to offer to the warfighter has never been easier – or more profitable.

Oklahoma City is dedicated to supporting America's military-industrial complex. Our wide variety of available incentive programs and manufacturing- / Defense-friendly zones and policies prove it. Contact us today and let us show you how.

A SUPERIOR PHYSICAL PLANT SPECIMEN

What makes the Tinker Aerospace Complex the most advanced Aerospace production facility on an Air Force base? Starting from an already well-equipped and capable production-ready base, the Air Force has



already dedicated \$50 - \$100 million for additional improvements and renovations to TAC. And you'll find other physical plant attributes that make Tinker Aerospace Complex the perfect choice for your Defense-related operations. Here are some numbers:

- **25 feet - Clear height, floor to truss**
- **45 feet - Column to column**
- **22.5 feet - Wide, accessible aisles**
- **8 inches - Reinforced Portland Cement floor thickness with mineral aggregate finish**
- **35 foot-candles - existing lighting, easily upgraded to more than 77 foot-candles**

In addition, an advanced HVAC system provides a comfortable, cost-effective working environment inside no matter the weather, and a uniform electrical grid across the entire facility supplies stable, reliable power – just what you need to keep your high-tech, complex assembly, machining or maintenance operations as efficient as possible. Other utilities include an industrial waste disposal and remediation facility, compressed air, and limited process steam and chilled water – all available for private companies working on contract work at the Tinker Aerospace Complex.

OK, IT SOUNDS GREAT! HOW DO WE GET IN?

The industrial space in TAC is primarily leased by the Air Force through either Public-Private Partnering Agreements (PPP) or Enhanced-Use Leases (EUL). However, other leasing vehicles are available for specific cases. Only private companies engaged in Department of Defense-related contracts or activity will be considered for space allocation in the Tinker Aerospace Complex.

Public-Private Partnering (PPP) – Essentially, this is a type of agreement in which the government acts as a seller and a private party contractor acts as a buyer. Sometimes called “Direct Sales,” “Facilities Use,” or “Workshare” partnering agreements, a PPP hinges on a win-win cooperative relationship between private industry and government. Pratt & Whitney, Boeing, and Lockheed Martin all utilize these types of agreements presently at the Oklahoma City Air Logistics Center and the Maintenance, Repair & Overhaul Technology Center (“MROTC” – see sidebox).

Enhanced-Use Leases (EUL) – In an EUL agreement, the government leases non-excess but underutilized land, facilities, and / or equipment to private firms. One aspect of Enhanced-Use Leases that differs from PPPs is that decisions on EULs are made at the local level rather than the Federal. Often this allows for greater flexibility in agreements than might otherwise be possible in PPPs or other types of arrangements. The main purpose of EULs is to attract tenants that compliment the military mission or missions in question.

“The Tinker Aerospace Complex is only the latest example of the superb support and teamwork provided by the Oklahoma community leadership.”

**Maj. Gen. P. David Gillett, Jr.,
Commander, Oklahoma City Air Logistics Center, Tinker AFB**



WHAT'S THE MROTC?

The Maintenance, Repair & Overhaul Technology Center (better known as the MROTC) is the “aircraft and airframe” counterpart to the TAC's engine and commodity work. Dedicated in 2006, the MROTC houses operations for private companies, like Pratt & Whitney, Boeing, and Lockheed Martin, who are engaged in contract Defense work on aircraft bodies, radar systems, and navigation systems, as well as extensive space dedicated to education and training of workers. At full build out, the MROTC will have 17 hangars and more than 1 million square feet of industrial and training space. It's just another way Greater Oklahoma City increases efficiency, economy and synergy for Aerospace companies and the Department of Defense.

